

Department

Port Everglades

	FY 04 Actual	FY 05 Budget	FY 06 Budget	Percent Change 2005-06	Positions	
					FY 05 Budget	FY 06 Budget
Port Everglades	\$54,533,278	\$73,462,860	\$83,181,030	13%	211	229
Subtotal	\$54,533,278	\$73,462,860	\$83,181,030	13%	211	229
Grand Total	\$54,533,278	\$73,462,860	\$83,181,030	13%	211	229



SECTION SUMMARY

	FY 04 Actual	FY 05 Budget	FY 06 Budget
Administration	\$4,166,572	\$22,486,150	\$25,039,060
Business Administration	\$4,020,874	\$5,036,700	\$4,916,280
Finance	\$1,680,005	\$12,907,370	\$18,332,360
Non-Departmental and Capital	\$27,409,565	\$13,636,550	\$14,208,270
Operations	\$17,256,262	\$19,396,090	\$20,685,060
Total	\$54,533,278	\$73,462,860	\$83,181,030

REVENUES

	FY 04 Actual	FY 05 Budget	FY 06 Budget
Petroleum	\$21,938,910	\$20,603,400	\$21,580,400
Container	\$21,574,457	\$22,574,300	\$24,761,050
Cruise	\$30,812,025	\$28,754,500	\$27,195,000
Bulk Cargo	\$4,595,167	\$4,280,500	\$4,531,000
Break Bulk Cargo	\$2,147,521	\$1,621,900	\$1,544,800
Navy	\$415,837	\$300,000	\$295,000
Lay-In	\$534,936	\$459,400	\$485,400
Real Estate	\$11,916,698	\$12,419,200	\$10,759,890
Foreign Trade Zone	\$332,348	\$348,000	\$350,000
Public Safety Services	\$1,124,441	\$1,121,300	\$1,121,300
Parking Garages	\$8,411,593	\$8,232,000	\$8,875,000
Interest Earnings	\$1,410,981	\$1,205,600	\$1,767,000
Miscellaneous Revenues	\$9,177,274	\$928,000	\$4,367,400
Less Five Percent	\$0	\$(5,142,410)	\$(5,381,660)
Fund Balance	\$49,199,011	\$100,400,000	\$64,983,760
Total	\$163,591,199	\$198,105,690	\$167,235,340

APPROPRIATIONS

	FY 04 Actual	FY 05 Budget	FY 06 Budget
Personal Services	\$16,065,878	\$16,377,760	\$16,840,460
Operating Expenses	\$38,467,400	\$46,173,780	\$50,039,090
Capital Expense	-	\$22,000	\$22,000
Reserves	-	\$10,889,320	\$16,279,480
Total	\$54,533,278	\$73,462,860	\$83,181,030
Positions	228	211	229
Capital Budget	\$15,060,503	\$96,086,640	\$55,073,940
Debt Service	\$25,523,972	\$28,556,190	\$28,980,370
Total	\$95,117,753	\$198,105,690	\$167,235,340

BUDGET VARIANCES

(228,470)	Reduction in overtime expenses due to work schedule adjustments and filling vacant positions.	
(46,450)	Reduction in personal services expenses due to the transfer of a position to the Seaport Division, funded in the capital budget.	
(543,060)	Decrease in purchased insurance due to market conditions and allocation of premiums.	
276,960	Increase in operating expenses for fixtures for cruise passenger control due to increased volume.	
500,000	Increase in operating expenses for emergency dredging based on historical expenses.	
500,000	Increase in legal settlement expenses based on historical experience.	
171,040	Increase in the County's cost allocation charges based on the updated plan.	
5,000,000	Increase to establish a reserve for contingency expenses.	
2,044,160	Increase in operating expenses due to the cost of security services provided by the Broward Sheriff's Office.	
272,640	Increase in operating expenses due to the cost of fire protection and emergency medical services provided by the Broward Sheriff's Fire Rescue Department.	
205,000	Increase in operating expenses for security supplies.	
1,248,170	Normal Increases	
	419,440	Personal Services
	438,570	Operating Expense
	390,160	Other Expenses
RECOMMENDED SUPPLEMENTS/COST REDUCTIONS		
61,610	Workload - Net increase in personal services expense to fund eight linehandler positions which is partially offset by a reduction in overtime.	
(15,990)	Workload - Net reduction in personal services expense to fund 2 terminal lead service workers which is more than offset by a reduction in overtime.	

BUDGET VARIANCES

40,930	<u>Workload</u> - Net increase in personal services expense to fund one maintenance supervisor position which is partially offset by a reduction in overtime.
(22,320)	<u>Workload</u> - Net reduction in personal services expense to fund one groundskeeper position, one building service worker position and one billing controller position, which is more than offset by a reduction in overtime.
75,290	<u>Workload</u> - Increase in personal services to fund two positions to meet purchasing and procurement requirements.
84,100	<u>Workload</u> - Increase in personal services expense to fund one managerial position to ensure contract compliance.
44,080	<u>Workload</u> - Increase in personal services expense to fund one position to assist in recruitment and hiring.
50,480	<u>Workload</u> - Increase in personal services expense to fund one position to enhance marketing.
9,718,170	TOTAL INCREASE

Administration/Non-Departmental

INDEPTH BUDGET

Goal Statement

To coordinate the various administrative and financial activities of the divisions within Port Everglades Department to ensure compliance with County policies and goals, and to develop marketing and promotional strategies that create and promote commerce and industry and create employment within Broward County.

Program Description

Generating an estimated economic impact of more than \$2.371 billion annually, Port Everglades operates one of the largest seaports in the United States with approximately 2,190 acres within its jurisdictional boundaries. As part of a regional transportation system, the purpose of Port Everglades is to create and promote commerce and industry by developing, marketing, maintaining, operating, improving, regulating, and managing Port and harbor facilities.

Highlights

- ❖ As a self-supporting enterprise fund operating in an extremely competitive market, the Port Department continues to implement a strategic marketing plan. This plan, along with the continuous upgrading of infrastructure, continues to attract new business clients while maintaining existing business relationships. The Port’s revenue originates from very diverse sources, such as container cargo, petroleum, cruise, real estate, parking, bulk and neobulk cargo, lay-in vessels, Navy and Coast Guard vessels, Foreign Trade Zone, and financial and municipal services. These revenue sources fund the Port operating expenses, debt service payments and capital improvement program.
- ❖ The five-year capital improvement program includes projects that will not only generate revenue for the Port, but will positively impact the economic growth of Broward County by generating additional employment and a source of additional revenue for many of the County’s industries.
- ❖ The Port and the Airport have developed a synergy which geographically links them together and connects them in expediting passenger movements and the development of both transportation facilities and expansion opportunities.
- ❖ In fiscal year 2005, negotiations were successfully concluded with 2 large container terminal operators.
- ❖ In fiscal year 2006, the Port will complete a new master plan for development and a comprehensive business plan.
- ❖ A Market Development Specialist position is added in fiscal year 2006 to assist in promoting the Port’s services.

APPROPRIATIONS

	FY 04 Actual	FY 05 Budget	FY 06 Budget
Total Dollars	\$31,576,137	\$36,122,700	\$39,247,330
Total Positions	26	26	27

Business Administration

INDEPTH BUDGET

GOAL STATEMENT

To provide Port-wide generalized administrative services, and to provide management, marketing, and administration of the Port real estate, property management, and parking facilities programs; to provide regulation of certain business activities through management of the franchise and business permit program; and to administer contracts to ensure that the tenants, concessionaires, and various contractual suppliers of the Port comply with acceptable business practices of the seaport.

PERFORMANCE MEASURES

	FY 04 Actual	FY 05 Budget	FY 06 Projected
Leases administered	113	107	108
New/renewal leases	35	34	40
Franchises and business permits processed	411	408	401
Percent of rental revenue goal reached	82	95	95
Rental revenue generated from leases (millions)	11	12	10

Program Description

Business Administration manages the real estate program; property management program; franchise and business permit program, and parking facilities program. In addition, it administers Port-wide contracts and provides support for other Port divisions in the areas of human resources, risk management, procurement and other administrative functions.

Highlights

- ❖ The Business Administration Division anticipates that in fiscal year 2006 that all Port warehouse and office space will be leased to the maximum extent. The Port also anticipates that land currently leased through the Tariff on grids will be converted to Lease Agreements.
- ❖ In fiscal year 2006, the tenant visitation program and inspection program will be continued, coordinating major repairs for leaseholders as a result of these inspections.
- ❖ The Division also anticipates that the Port will develop and process leases for the newly acquired 97 acres of land in Southport, in addition to the agreements for full utilization of other vacant Southport properties. In fiscal year 2006, the Port also anticipates that it will successfully negotiate renewals of existing leases.
- ❖ Plans for 2006 include the relocation of the Port ID office in order to accommodate the Broward Sheriff's Office personnel and Transportation Worker Identification Credentials (TWIC).
- ❖ In fiscal year 2006, the division begins an initiative to establish better movement of cargo in the Midport and Southport areas.

- ❖ A Procurement Assistant is added in fiscal year 2006 to address increasing workload associated with procurements and assist Port users involved in purchasing.
- ❖ An Administrative Specialist is added in fiscal year 2006 to assist in hiring and recruitment.

APPROPRIATIONS

	FY 04 Actual	FY 05 Budget	FY 06 Budget
Total Dollars	\$4,020,874	\$5,036,700	\$4,916,280
Total Positions	18	18	20

Finance

INDEPTH BUDGET

GOAL STATEMENT

To provide accounting functions, fiscal planning, budgeting, and automation assistance for the Port Everglades Department to ensure statutory compliance and to provide information for decision making.

PERFORMANCE MEASURES

	FY 04 Actual	FY 05 Budget	FY 06 Projected
Invoices generated	23,710	22,000	26,000
Percentage of checks received and deposited within one day of receipt	96	96	96
Percentage of accounts receivable classified as current	67	94	94
Client satisfaction survey rating (%)	82	91	91

Program Description

The Finance Division is responsible for all of the financial transactions at the Port including invoicing, collections, accounts payable, payroll, grants, capital projects, bond compliance, internal and external financial reporting, and Port-wide information systems services.

Highlights

- ❖ In fiscal year 2005, the Finance Division began the process to procure a web-based billing, harbormaster, accounts receivable and contract management system. The current system has been in use since 1994 and does not address the changes that have occurred in the business environment.
- ❖ The percentage of accounts receivable classified as current remained low in fiscal year 2004 because a bankrupt Port customer owed more than \$3 million. A partial recovery of funds is expected in fiscal year 2005.
- ❖ In fiscal years 2005 and 2006, the client satisfaction survey rating is expected to remain high.
- ❖ Non-departmental expenses provide for Port-wide support and services, including utilities, purchased insurance and Port-wide benefit costs.
- ❖ In fiscal year 2006, a billing controller position is funded in order to address current workload demands caused by an increase in new business and customer incentives and contribute to a reduction in overtime costs.
- ❖ One position is transferred to the Seaport Construction and Planning Division in the Department of Public Works.

APPROPRIATIONS

	FY 04 Actual	FY 05 Budget	FY 06 Budget
Total Dollars	\$1,680,005	\$12,907,370	\$18,332,360
Total Positions	26	27	27

Section

Operations

INDEPTH BUDGET

GOAL STATEMENT

To provide the seven functional areas with planning and administrative support; to coordinate and control the movement of all ships, cargo, and passengers moving through the seaport and to maintain the facilities affecting those movements in order to ensure prompt and efficient service to Port users.

PERFORMANCE MEASURES

	FY 04 Actual	FY 05 Budget	FY 06 Projected
Vessel calls	6,395	6,415	5,590
Cruise passengers	4,075,406	3,874,696	3,466,803
Vessel calls per deep water berth	200	200	175
Total revenue dollars/vessel call	17,980	15,052	17,576
Total expense dollars/vessel call	8,919	10,184	12,106

Program Description

The functional areas for the Operations Division include the Harbormaster, Linehandlers, Wharfinger, Container Crane, Public Works, and Foreign Trade Zone.

Highlights

- ❖ The Port projects a slight increase in multi-day passenger movements in fiscal year 2006 while also anticipating a significant reduction in daily vessel calls.
- ❖ The Operations Division maintains and enhances the required high level of service to port clients through the Harbormaster, Linehandler, Public Works, Container Crane, Wharfinger, and Foreign Trade Zone Sections.
- ❖ This Division strives to maximize the efficient utilization of port facilities to include the Foreign Trade Zone, cruise ship terminals, ship berths, container cranes, and passenger loading bridges.
- ❖ The Harbormaster's activities ensure safe vessel navigation and protection of the surrounding ecologically sensitive environment, while effectively managing the assignment of ship berths for maximum utilization and rapid dispatch of vessels.
- ❖ Thirteen (13) new positions have been budgeted in response to the findings of the overtime audit conducted by the County Auditor. The new positions include eight Linehandlers, one Groundskeeper, one Building Service Worker, one Maintenance Supervisor, and two Terminal Service Lead Workers. The wage and benefit costs for these positions are significantly offset by savings in overtime.
- ❖ A Container Crane Maintenance Manager position is added in response to the audit of the container crane maintenance contract.
- ❖ A PE Storekeeper position is added in order to address a significant backlog in purchase requisitions.

APPROPRIATIONS

	FY 04 Actual	FY 05 Budget	FY 06 Budget
Total Dollars	\$17,256,262	\$19,396,090	\$20,685,060
Total Positions	137	140	155