

## Fu Wilmers Architects

Bid Contact **Jonie Fu**  
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Address **101 Warren Street Room 1920**  
**NEW YORK, NY 10007**

Item #	Line Item	Notes	Unit Price	Qty/Unit	Attch.	Docs
PNC2116748P1--01-01	BB&T Center Property Master Planning Services	Supplier Product Code:	First Offer -	1 / each	Y	Y
Supplier Total						\$0.00

Fu Wilmers Architects

Item: **BB&T Center Property Master Planning Services**

Attachments

Evaluation\_Criteria\_Response\_Form\_and\_Vendor\_Questionnaire-042618.pdf

BBT FWD Supplemental Information.pdf

FWD References.pdf

# Evaluation Criteria Response Form

The completed Evaluation Criteria Response Form should be returned with Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit may affect Vendor's evaluation or deem vendor non-responsible.

## **Evaluation Criteria Response Form:**

The responding vendor must complete the Evaluation Criteria Response Form (pdf fillable file) with responses corresponding to each numbered item in text format only. Each Evaluation Criteria response should be succinct and include only relevant information which best answers the item. Do not include graphs, charts, resumes, tables, pictures, etc., in the Evaluation Criteria Response Form. Each Evaluation Criteria response allows for a maximum of 2100 characters of text only.

**Instructions for uploading:** Download document, save as the pdf fillable document (do not save as any other type of document), complete form and upload form as the fillable pdf file. **DO NOT APPLY ANY TYPE OF SECURITY, ALTER OR OTHERWISE MANIPULATE THE DOCUMENT. DO NOT PRINT TO PDF OR SCAN DOCUMENT BEFORE UPLOADING TO BIDSYNC.**

## **Evaluation Criteria Response Form (Supplemental Information):**

If the Vendor's evaluation criteria response needs to reference additional Information to supplement their response to an item such as graphs, resumes, tables, org charts, etc., include only the supplemental information as an attachment appropriately labeled as follows: Supplemental Information - Title - Evaluation Criteria Item Number (**ex. Supplemental Information - Resume John Doe – Evaluation Criteria 1b.**) The Supplemental Information should be uploaded to BidSync as separate pdf files (attachments) and not combined with the vendor's completed Evaluation Criteria Response Form.

[Check here to indicate that Vendor agrees it has read and will comply with the submission instructions above.](#)

# Evaluation Criteria Response Form

<b>RFP/RLI/RFQ Number and Title</b>	<b>PNC2116748P1 - BB&amp;T Center Property Master Planning</b>
<b>Vendor Name</b>	Fu Wilmers Design   Architecture + Urbanism
<b>Vendor Address</b>	222 Broadway 19th Fl. New York, New York, 10038
<b>Evaluation Criteria</b>	<b>Vendor Response</b>
<p><b>1. Ability of Professional Personnel (Other Than Lead Architect/Planner):</b> <b>Max Number of Points 5</b> Include resumes for the Project Manager, Lead Architect/Planner and all key staff described. Include the qualifications and relevant experience of all subconsultants' key staff to be assigned to this project. <b><u>POINTS VALUE 5</u></b></p>	<p>Our team is specifically selected for the BB&amp;T Center Master Plan based on key persons' superb qualifications and noteworthy relevant experience. Other than the lead Architect/Planner, key members of the team are Project Manager, Principal Urban Designer, Principal Architect, Transportation, Civil, Environmental Engineers, Development and Implementation Advisors, and Community Communications</p>
<p><b>2. Project Approach (Philosophy and Design Intent): Max Number of Points 20</b> A. Describe the firm's approach and its familiarity with key issues, conditions and expected challenges. Such as: working around an existing building that may become obsolete within ten years and be demolished; designing pedestrian circulation that is separated from vehicular circulation; complex service issues (trash removal, delivery services for supplies, food, mail, taxi and ride share drop off and pick-up, hotel access and service); and the future need for parking may drastically change due to automated cars. Describe experience and provide specific examples of how you may have dealt with these issues in a phased mixed-use project. <b><u>POINTS VALUE 4</u></b></p>	<p>Planning for BB&amp;T Center will require a thoughtfully designed process in order to address the existing character of the place, economic reality, contractual timeline of the arena, parking availability and management, physical needs of the build environment, not to mention the opportunity to unlock the potential of 140 acres of developable land. A good foundation has already started for this planning exercise, including the 2016 ULI Advisory Panel Study and the 2015 Broward County Climate Action Plan. Our approach to understand key issues and challenges is through rigorous analysis and assessment of existing conditions. Site understanding, place quality, past studies, current developments, resource evaluation, public realm and open space analysis, development opportunities,</p>
<p>B. Describe the firm's experience with phased urban mixed-use projects, specifically addressing how is construction done on future phases so that the impact to present residents, tenants and guests are minimalized. <b><u>POINTS VALUE 5</u></b></p>	<p>Almost every large-scale development plan we have done has to be phased because of scale, market or financial constraints. At Hudson Yards in NYC the first phases were over rail yards and are buffered from future construction phases by strategically located parks and open spaces, much needed amenities in the area. In Stamford, CT, a project that has been under construction for over 8 years, the phasing was based on</p>
<p>C. Describe the firm's approach and its familiarity in designing for sustainability, resiliency and climate change issues that Broward County must deal with. <b><u>POINTS VALUE 1</u></b></p>	<p>The Broward Climate Change Action Plan (CCAP) 2015 will be used as the roadmap for our firm's approach to address sustainability, resiliency and climate change. There are many objectives outlined in the CCAP that our firm and team collectively are very familiar with including but not limited to transportation planning, multimodal transportation options, native habitat, vegetation, habitat buffer zones, centralized</p>
<p>D. How has the firm addressed pedestrian circulation in sub-tropical climates? <b><u>POINTS VALUE 1</u></b></p>	<p>Walkability is key to the success of urban environments; however, sub-tropical climates offer both opportunities and constraints for pedestrian circulation. While winter conditions</p>
<p>E. Describe the firm's approach to design that helps create better health and wellness for its residents, tenants and guests. <b><u>POINTS VALUE 1</u></b></p>	<p>In our minds, the creation of great places is primarily for and about people. Healthy neighborhoods support the health and wellness for its residents and visitors. Our design approach</p>

<p>F. Describe your experience and provide specific examples of a variety of professional planning services related to the implementation of projects identified within an urban mixed-use Master Plan including Economic/Feasibility Planning, Cost Analysis, Facilities Infrastructure Analysis and Evaluations, Parking Analysis (including the future of parking garages with the coming of automated vehicles), and Traffic Analysis.</p> <p><b><u>POINTS VALUE 8</u></b></p>	<p>Our Development and Implementation Advisors from Pinstripe have provided development, implementation and financial consulting services for a variety of master plans in urban settings. Their work is built upon the initial visioning efforts and included studies of project feasibility, identification of strategic partners and funding sources, analyses of market conditions, programming alternatives and ancillary development opportunities, as well as collaboration with a variety of architects and engineers on issues including energy, communications, and other infrastructure needs. Parking analysis, public</p>
<p><b>3. Past Performance: Max Number of Points 40</b></p> <p>A. Describe the firm's qualifications and relevant experience and provide specific examples of phased <u>urban</u> mixed-use master planning projects that includes at least three of the following mid-rise to high-rise components: Four star or greater hotels; Class "A" to Class "B+" office buildings; multifamily residential buildings; and some retail to support the residential and office tenants. Provide a minimum of five projects with references. Preference in scoring will be given projects of similar nature and scope and to those that have been successfully completed. Suburban mixed-use project where buildings are surrounded by surface parking will not be considered. Provide written and graphic descriptions along with any photographs of these projects.</p> <p><b><u>POINTS VALUE 20</u></b></p>	<p>Our urban design practice encompasses large-scale master plans, small area plans, and block-by-block development plan. We are accustomed to working closely with client and stakeholder groups and teams of economic consultants, engineers, community facilitators, and specialist consultants. We design with the whole community in mind, not one building and not one use. We solve complex urban issues and aim for long-term potential with an eye toward short-term implementation strategies.</p> <p>Museum Park Miami – A cultural district master plan that focused on creating a waterfront park to generate downtown renewal. The park hosted Perez Art Museum, Museum of Science, and was integrated with the neighboring American</p>
<p>B. Describe the firm's experience in designing Four Star and higher rated mid-rise and high-rise hotels in urban settings with structured parking. Provide a minimum of five projects with references. Preference will be given in scoring to those hotels that have been successfully completed. Provide written and graphic descriptions along with any photographs of these projects.</p> <p><b><u>POINTS VALUE 5</u></b></p>	<p>Our hotel experience ranges from 60-room boutique hotels to 4,800-room casino/convention center hotels in large cities like New York and Las Vegas to smaller towns such as Stamford, CT and resort destinations such as Disneyland Park in California. Our master plan for City Center in Las Vegas included 2,400 condo units and 4,800 hotel rooms in five high-rise towers and more than 12,000 structured parking spaces. City Center opened its first hotel in 2009 and completed the 76-acre development in 2015 by numerous architects following the master plan. In another project for MGM Resorts,</p>
<p>C. Describe the firm's experience in designing Class "A" and Class "B+" mid-rise and high-rise office buildings in urban settings with structured parking. Provide a minimum of five projects with references. Preference will be given in scoring to those office buildings that have been successfully completed. Provide written and graphic descriptions along with any photographs of these projects.</p> <p><b><u>POINTS VALUE 5</u></b></p>	<p>For our work at Hudson Yards on the west side of Manhattan, we designed a master plan for 15 million square feet of Class A office space, the bulk of that is near completion today. Our plan for Harbor Point in Stamford, CT has been the only continuously running construction project in the state since 2008 and features waterfront Class B offices. In St. Petersburg, FL our work at</p>
<p>D. Describe the firm's experience in designing mid-rise and high-rise multifamily residential buildings in urban settings with structured parking. Provide a minimum of five projects with references. Preference will be given in scoring to those multifamily residential buildings that have been successfully completed as well as those multifamily residential buildings that have included a work force housing component. Provide written and graphic descriptions along with any photographs of these projects.</p> <p><b><u>POINTS VALUE 5</u></b></p>	<p>Our master plan for Museum Park Miami included five high-rise multi-family residential buildings which front on Biscayne Boulevard and along the new waterfront park that is home to two museums and the arena for the Miami Heat. At the American Tobacco Campus in Durham, NC our mixed use plan features two mid-rise residential apartment buildings to be built as stick construction over a concrete parking deck. In Stamford, CT our plan for Harbor Point included 12 mid- to high-rise multi family buildings that defined new public parks and a new waterfront destination for the town. In our redevelopment plan</p>
<p>E. Describe the firm's experience in designing retail space in the ground floors of residential and office buildings. Priority will be given in scoring to those retail spaces that have been successfully completed. Provide written and graphic descriptions along with any photographs of these projects.</p> <p><b><u>POINTS VALUE 5</u></b></p>	<p>We have designed many mixed-use master plans with retail ground floors with both residential and commercial uses above, most recently at the American Tobacco Campus in Durham, NC where the retail weaves together different uses and open spaces throughout the project. At Hudson Yards in NYC, ground floor retail is prominently laid out to activate streets and parks in</p>

<p><b>4. Lead Architect's/Planner's Portfolio &amp; Profile: Max Number of Points 25</b></p> <p>If the Lead Architect/Planner is an individual, then the portfolio must include at least three urban mixed-use site planning projects done by the lead designer over the past ten years (each project should identify his or her specific role) and at least five completed urban mixed-use planning projects done by his or her firm over the past ten years. Each example must include the images and text description. The portfolio must also include a designer profile noting such facts as education, professional experience, design recognitions, and areas of responsibility and a statement of the lead designer's philosophy and design intent that incorporates an understanding of the design issues for the proposed project and a philosophy for approaching the project.</p> <p>If the Lead Architect/Planner is a team, then the portfolio must include at least two completed projects per discipline done over the past ten years by each of the lead designers on the team and representing the firm, a selection of at least five additional completed projects done over the past ten years. Each example must include images and text description. The portfolio must also include a lead designer profile that summarizes the background of all team members and a design philosophy and design intent statement that represents the perspective of the team as a whole.</p> <p>A. Lead Architect's/Planner's Portfolio - The portfolio should be thoughtfully arranged and composed of materials that demonstrate an understanding of the design issues to be addressed in this project. The exhibits should portray creative and appropriate response to County's criteria and needs, demonstrate design leadership, and clearly exemplify design excellence.</p> <p><b><u>POINTS VALUE 15</u></b></p>	<p>Principal-in-Charge, Jonie Fu, and Urban Design Principal, Randy Morton, have a combined 60 years of experience in design and planning. Together they have led many challenging and transformational projects. While Partners at Cooper Robertson and co-heads for the Urban Design Studio, they led the master planning for Hudson Yards in New York City, National Ballpark District in Washington DC, Harbor Point in Stamford, CT, Museum Park in Miami, and Alexandria Small Area Plan in Alexandria, VA. They worked side by side to achieve design excellence and built lasting relationships with colleagues and clients.</p> <p>Jonie's portfolio includes many arena master plans in cities such as Cleveland, Sacramento, Vancouver, Winnipeg, and Recife. Since starting her own studio in 2014, Jonie completed Mellon's Orchard Strategic Plan and Enright Park Master Plan both in Pittsburgh, PA. Mellon's Orchard was a city-owned site that needed re-imagining due to the pressure of adjacent developments, transit improvements, and its isolated and underutilized nature. The design intent was to weave the site into the existing city fabric, increase the density and mix of uses, and enhance the open space connections. Working with the community, the design team brought back the celebrated East Liberty Farmers' Market and implemented the first Live/Work zoning text in the area. Getting it right for Mellon's Orchard required skills in working with policy-makers and city agencies, building consensus with the community, and collaborating with transportation and parking planners (who had proposed a different plan) in addition to inventiveness, creativity and innovation.</p> <p>Randy Morton has served public and private sector clients for more than 30 years seamlessly integrating urban form, architecture, landscape, and infrastructure to create environmentally sensitive and memorable places. From 2011 to spring of 2018, Randy oversaw the HKS Urban Design Studio.</p>
<p>B. Lead Architect's/Planner's Profile - The County will be looking for a breadth and depth of education and work experience as well as increasing responsibility for delivering the complexity and magnitude of the project the County has in mind.</p> <p><b><u>POINTS VALUE 10</u></b></p>	<p>Jonie Fu has provided design and planning leadership for award-winning projects for 25 years before founding her own studio. Previously, she was a Partner and co-head of the Urban Design Studio at Cooper Robertson from 1996 to 2011 and Director of Urban Design at AECOM from 2011 to 2104. Believing that every city is unique and every place distinctive, Jonie is interested in understanding the physical design</p>
<p><b>5. Location: Max Number of Points 5</b></p> <p>Refer to Vendor's Business Location Attestation Form and submit as instructed. A Vendor with a principal place of business location (also known as the nerve center) within Broward County for the last six months, prior to the solicitation submittal, will receive five points; a Vendor not meeting all of the local business requirements will receive zero points. The following applies for a Vendor responding as a Joint Venture (JV): if a member of the JV has 51% or more of the equity and meets all of the local business requirements, the JV will receive three points; if a member of the JV has 30 to 50% of the equity and meets all of the local business requirements, the JV will receive two points; and if a member of the JV has 10% to 29% of the equity and meets all of the local business requirements, the JV will receive one point.</p> <p><b><u>POINTS VALUE 5</u></b></p>	<p>The lead architect/planner, Fu Wilmers Design   Architecture + Urbanism, is located in New York City, as is Pinstripe, our development advisor. Other team members Kimley-Horn, Thompson Associates, and Garth Solutions are located in Broward County, bringing on-board the best combination of national expertise and local knowledge.</p>

<p><b>6. Willingness to Meet Time and Budget Requirements:</b>  <b>Completion Date Requirement:</b> Six (6) Months  <b>YES = 1 Point NO = 0 Points</b>  <b>Project Budget:</b> \$350,000  <b>YES = 1 Point NO = 0 Points</b>  <b>Points Value: 2</b></p>	<p>Fu Wilmers Design   Architecture + Urbanism is proud of our project management capabilities. Project schedule and budget is established with client input at the beginning of every assignment in our office. We conduct monthly project management report to track project progress against schedule and budget. We take schedule and budget seriously and are able and willing to meet the six months time frame and the \$350,000 budget requirement.</p>
<p><b>7. Volume of Previous Work:</b>  Refer to <b>Volume of Previous Work Attestation Form</b> and the <b>Volume of Previous Work Attestation Joint Venture Form</b> and submit as instructed. The calculation for Volume of Previous Work is all amounts paid to the prime Vendor by Broward County Board of County Commissioners at the time of the solicitation opening date within a five-year timeframe. The calculation of Volume of Previous Work for a prime Vendor previously awarded a contract as a member of a Joint Venture firm is based on the actual equity ownership of the Joint Venture firm. Three points will be allocated to Vendors paid \$0 - \$3,000,000; 2 Points will be allocated to Vendors paid \$3,000,001 - \$7,500,000; 1 Point will be allocated to Vendors paid \$7,500,001 - \$10,000,000; 0 Points will be allocated to Vendors paid over \$10,000,000). Payments for prime Vendor will be verified by the Purchasing Division.  <b>Points Value: 3</b></p>	<p>Fu Wilmers Design  Architecture + Urbanism has not contracted with Broward County previously and therefore the volume of previous work paid by Broward County is \$0.</p>

# Vendor Questionnaire Form

The completed Vendor Questionnaire Form and supporting information (if applicable) should be returned with Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit may affect Vendor's evaluation.

**If a response requires additional supporting information, the Vendor should provide a written detailed response as indicated on the form.** The completed questionnaire and responses will become part of the procurement record. It is imperative that the person completing the Vendor Questionnaire Form be knowledgeable about the proposing Vendor's business profile and operations.

<b>Solicitation Number :</b>		<b>PNC2116748P1</b>
<b>Title :</b>		<b>BB&amp;T Center Property Master Planning</b>
1. Legal business name:		Fu Wilmers Architects
2. Doing Business As/ Fictitious Name (if applicable):		Fu Wilmers Design   Architecture + Urbanism
3. Federal Employer I.D. no. (FEIN):		47-1391413
4. Dun and Bradstreet No.:		n/a
5. Website address (if applicable):		www.fuwilmersdeisgn.com
6. Principal place of business address:	Address Line 1	222 Broadway
	Address Line 2	19th Floor
	City	New York
	State	NY
	Zip Code	10038
	Country	USA
7. Office location responsible for this project:		New York, New York
8. Telephone no.:		646-573-5693
9. Fax no.:		n/a
10. Type of business:	Type of Business (Select from the dropdown list)	
	If Corporation, Specify the State of Incorporation	



	If General Partnership, Specify the State and County filed in	
	If Other, Specify the detail	
11. List Florida Department of State, Division of Corporations document number (or registration number if fictitious name):		n/a
12. List name and title of each principal, owner, officer, and major shareholder:	a)	Jonie Fu, Partner
	b)	Fred Wilmers, Partner
	c)	
	d)	
13. AUTHORIZED CONTACT(S) FOR YOUR FIRM:	Contact Name 1	Jonie Fu
	Title	Partner
	E-Mail	jfu@fuwilmersdesign.com
	Telephone No.	646-573-5693
	Fax No.	
	Contact Name 2	Fred Wilmers
	Title	Partner
	E-Mail	fwilmers@fuwilmersdesign.com
	Telephone No.	917-969-2720
	Fax No.	
14. Has your firm, its principals, officers or predecessor organization(s) been debarred or suspended by any government entity within the last three years? If yes, specify details in an attached written response.	Click response	<input type="radio"/> Yes <input checked="" type="radio"/> No
	If Yes, provide detailed response	

15. Has your firm, its principals, officers or predecessor organization(s) ever been debarred or suspended by any government entity? If yes, specify details in an attached written response, including the reinstatement date, if granted.	Click response	<input type="radio"/> Yes <input checked="" type="radio"/> No
	If Yes, provide detailed response	
16. Has your firm ever failed to complete any services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response.	Click response	<input type="radio"/> Yes <input checked="" type="radio"/> No
	If Yes, provide detailed response	
17. Is your firm or any of its principals or officers currently principals or officers of another organization? If yes, specify details in an attached written response.	Click response	<input type="radio"/> Yes <input checked="" type="radio"/> No
	If Yes, provide detailed response	
18. Have any voluntary or involuntary bankruptcy petitions been filed by or against your firm, its parent or subsidiaries or predecessor organizations during the last three years? If yes, specify details in an attached written response.	Click response	<input type="radio"/> Yes <input checked="" type="radio"/> No
	If Yes, provide detailed response	
19. Has your firm's surety ever intervened to assist in the completion of a contract or have Performance and/or Payment Bond claims been made to your firm or its predecessor's sureties during the last three years? If yes, specify details in an attached written response, including contact information for owner and surety.	Click response	<input type="radio"/> Yes <input checked="" type="radio"/> No
	If Yes, provide detailed response	

20. Has your firm ever failed to complete any work awarded to you, services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response.	Click response	<input type="radio"/> Yes <input checked="" type="radio"/> No
	If Yes, provide detailed response	
21. Has your firm ever been terminated from a contract within the last three years? If yes, specify details in an attached written response.	Click response	<input type="radio"/> Yes <input checked="" type="radio"/> No
	If Yes, provide detailed response	
22. Living Wage solicitations only: In determining what, if any, fiscal impacts(s) are a result of the Ordinance for this solicitation, provide the following for informational purposes only. Response is not considered in determining the award of this contract. Living Wage had an effect on the pricing. If yes, Living Wage increased the pricing by ____% or decreased the pricing by ____%.	Click response	<input type="radio"/> Yes <input type="radio"/> No <input checked="" type="radio"/> N/A
	If Yes, provide detailed response	

## Supplemental Information

# BB&T Center Property Master Planning

PNC2116748P1 Evaluation Criteria 1-7

Broward County, Florida

Prepared for: Broward County  
Board of the County Commissioners

Submitted by: **Fu Wilmers Design | Architecture + Urbanism**

July 31, 2018



July 27, 2018

Mr. Lary Mahoney  
Director of Real Estate Development  
Broward County  
115 S. Andrews Ave. Room 212  
Ft. Lauderdale, FL 33301

Re: BB&T Center Property Master Planning Services PNC2116748P1-01-01

Dear Mr. Mahoney,

**Fu Wilmers Design | Architecture + Urbanism (fwd | A+U)** is pleased to submit our proposal for BB&T Center Property Master Planning Services.

**About Fu Wilmers Design**

Fu Wilmers Design is a practice with huge experience and small firm culture. We are architects and urban designers that chooses our projects carefully, with the goal of delivering meaningful projects that best match our passion for building outstanding cities. After practicing urban design for nearly 30 years in cities big and small, we are keenly focused on secondary cities that are facing the challenges of urbanization, development pressure, infrastructure improvement, environmental and ecological concerns, and quality of life preferences. City-building is at the heart of who we are and what we do best. We cherish the opportunity to generate a vision and a plan to establish a vibrant and promising anchor for eastern Broward County.

**Our Team**

This team is weighted toward a high degree of thought leadership, creativity, and experience required for the scope of this project. Supported by **Kate Dunham** as Project Manager, I will be the hands-on leader of design and planning, client and stakeholder engagement, project management, and team coordination. **Randy Morton**, a talented architect and urban designer, joins our team as Principal Urban Designer and will lead the design direction. **Kimly-Horn and Thompson & Associates** will assist transportation, civil, and environmental engineering. We are pleased to have **Garth Solutions** joining us for project branding, communications, and public outreach. For a dose of reality check, **Pinstripe Advisory Group** will advise us on development scenarios and implementation strategies. Our team thrives on synergy and brainpower and are long time collaborators.

**Our Approach**

Planning for BB&T Center will require a methodically-designed process, in order to address the economic reality, the arena's contractual phasing constraint, the physical needs of the built environment, and the opportunities to unlock the potential for 140-acres of developable land. Considerations for public realm, mobility, connectivity, sustainability, community identity, balance of land uses and development will be looked at holistically. Our mission is to shape a cohesive community and deliver a plan that makes common sense, gives a physical form, a cost, and an approach to implementation. We have done that for many others, and we can do it for you.

We hope this Supplementary Package gives you a sense of our commitment to improving the quality of life in urban environments and our desire to help you achieve your goals.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'Jonie Fu'.

Jonie Fu AIA  
Founding Partner  
Fu Wilmers Design | Architecture + Urbanism  
222 Broadway 19th Floor New York NY 10038  
p: 646.573.5693  
e: jfu@fuwilmersdesign.com

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# 1 Ability of Professional Personnel (Other Than Lead Architect/Planner)

## Team Composition and Role

Our team is specifically selected for the BB&T Center Master Plan based on member firm’s noteworthy reputation, local involvement in large-scale project and key persons’ superb qualifications and relevant experience. Other than the lead Architect/Planner, key members of the team include the Project Manager, Planning Director, and other professionals. The team consists of the following members:

FWD   A + U	Kimley Horn	Thompson & Associates
<p>As the lead architect/planner for BB&amp;T, we will provide design and planning direction and guidance as well as manage the process and team coordination. We will be responsible for preparing materials for public workshops and agency presentation, documenting text and graphics for draft and final report. We will be sure that your goals and objectives are met with a thoughtful approach and consistent methodology resulting in an exemplary master plan that will guide the decision-making process and development implementation for this property for many years into the future.</p>	<p>Founded in 1967, Kimley-Horn is a full-service, employee-owned, multidisciplinary consulting firm offering a broad range of engineering, planning, landscape architecture, and environmental services to clients in both the private and public sectors. Over the years, they have grown from a small group of engineers and planners to one of the most respected consulting engineering firms in the nation—and a recognized leader in land development offering a full range of consulting services to local, regional, national, and international clients.</p> <p>As consultants, they take pride in building partnerships with clients and design teams. Additionally, their traffic and civil engineers, planners, and landscape architects have served both the public and private sectors on many projects in the Broward County, including mixed-use, commercial, residential, and institutional projects, as well as roadways, parks, signals, intersection improvements, school flashers, transit, bridges, parking, structures, and forensics services.</p> <p>Kimly-Horn will provide transportation planning services for BB&amp;T Center Master Plan.</p>	<p>Thompson &amp; Associates (T&amp;A) was founded in 2008 and is focused on providing quality and responsive professional engineering consulting to our clients. Their services include civil, utility, environmental engineering, stormwater management and planning, land development, permitting, cost estimate and value engineering as well as construction administration and inspection.</p> <p>In addition to municipal experience, they have completed various land development projects for private clients which enable them to understand the market forces behind any project. It is this unique and diverse field of experience along with their personalized client relations’ approach that allows T&amp;A to provide a positive consulting experience for clients.</p> <p>T&amp;A is a certified Small Business Enterprise with offices in Palm Beach, Broward, and Miami-Dade Counties. Their Vice-President in charge of the Broward office, Darren L. Badore, will be the Principal Engineer for BB&amp;T Center Master Plan.</p>

### Pinstripe

Pinstripe Advisory Group LLC is a design and real estate consulting firm focused on assisting land owners, municipalities, and developers with early stage visioning, design, community strategies combined with feasibility analysis and strategic partnership development. They produce creative and practical implementation strategies that not only pencil, but add real estate value. The firm's principals have significant expertise in the fields of architecture and finance and draw on an extensive network of potential partners and service providers to best serve Pinstripe's clients.

Pinstripe creates real estate joint ventures with strategic partners capable of transforming underutilized sites. They create a value driven vision for each project based upon buildable, bankable development strategies. Pinstripe helps its clients devise strategies for entitlement, phasing, financing, developing and exiting their projects and works with clients to source and manage the resources needed at each stage of that process.

Pinstripe's implementation process follows three steps and begins with the early stage visioning of every project where design, programming and economics must past the back of the napkin analysis, each makes sense and is believable. In the planning phase, we develop an infrastructure plan that is cost effective, is phased, and is sustainable. An order of magnitude pro forma of costs (open space and infrastructure estimates) and revenues (projected dollars from development and other sources) confirms the feasibility and viability of the Master Plan. The final deliverable is to identify development, open space and infrastructure projects that can be put into a developer rfp or bid.

Pinstripe will support the team with strategies for economic development, implementation, phasing and funding mechanisms.

### Garth Solutions

Garth Solutions, Inc. (GSI) is a management consulting firm that delivers targeted and strategic business solutions to a diverse portfolio of clients in both the public and private sectors. The GSI team is made up of talented and proven professionals who immerse themselves in our clients' missions to deliver the most effective Economic Development, Project Management & Administration, Marketing & Communications and Business & Project Development solutions to secure the best possible client outcomes.

Garth Solutions, Inc. (GSI) was founded in 2003 by their President & CEO, Yvonne Garth. From the beginning, our corporate DNA was built around a commitment to serving the unique needs of each client and forging new market relationships well beyond our local zip code and borders. GSI is equally committed to the professional growth and work environment of our greatest asset, their employees. Garth Solutions' services include marketing and communications, project management and administration, business and project development, and economic development.

Garth Solutions will support BB&T Center Master Plan team with public involvement, community outreach, charrette planning, and project brand management.

## Key Personnel

### Kate Dunham

Kate is a passionate urbanist and problem solver. Trained at Harvard University as an architect and urban designer, she has more than 18 years of experience working on urban development projects. She has worked eight years in China with SOM and Arup, leading and managing mixed-use development projects ranging in size from a few blocks to entire urban districts. Prior to working at Arup, she spent nine years working at the New York City Department of City Planning as the urban designer. Kate is a firm believer in the beneficial impacts that thoughtful and enlightened urban design can have on peoples' lives, the economy and the environment. She brings this mission to all the projects she works on. Kate will serve as the Project Manager for the BB&T Center Master Plan.

### Randy Morton

Randy Morton brings to the team his talent and experience in integrating large multifunction venues into vibrant urban settings. Randy was a Principal with HKS until March of 2018 and led the Broward County Convention Center Expansion and Hotel Development Master Plan. Randy has led many prominent sports and entertainment related projects such as the National Ballpark District in Washington DC, Atlanta Braves Redevelopment Plan in Atlanta, Tropicana Field Redevelopment Plan in St. Petersburg, FL. Randy and Jonie Fu, Principal-in-Charge, have been collaborators for more than 25 years leading design and planning of complex and challenging urban mixed-use projects nationwide including Hudson Yards in New York City, Museum Park in Miami, and Chula Vista in San Diego, all transformative and economically beneficial in their respective cities.

### Jason Webber

Christopher Heggen is a transportation engineer that deals with the past, current and future of all things related to vehicular circulation. Chris has more than 20 years of experience evaluating traffic impacts for a wide variety of projects, including large-scale urban projects with large parking facilities and extensive on-site circulation roadways, including mixed-use projects and large retail centers. Several of these projects have involved the identification of alternative transportation mitigation strategies. These urban projects have included the integration of transit and circulator shuttles and facilities into site design and the provision of amenities for pedestrian and bicycle patrons. Chris will lead transportation planning for the BB&T Center Master Plan.

### Darren Badore

Darren Badore has over 20 years of experience providing project management and design services for development projects for public and private clients in Broward and Miami-Dade County. His extensive private experience varies from large land development projects of over 500 acres to small commercial parcels of less than one acre. Darren is also in charge of T&A's Broward County office. His Broward County experience includes fourteen large scale and multi-phased neighborhood redevelopment projects and various new municipal projects. Darren has dedicated countless volunteer hours to serve the communities that he lives in and has been serving on the City of Plantation's Planning & Zoning Board since 2011. We are delighted to have Darren bring his in depth local knowledge to our team.

### Jim Morris

Jim Morris is an implementor. He sees beyond design solutions to how to get them built. Jim is a corporate finance professional with over 30 years of experience in a variety of investment environments where he developed an expertise in evaluating opportunities to effectively deploy capital. Since 2010 Jim has focused on real estate-related opportunities, helping stakeholders understand the availability of public private partnerships, financial incentives, and opportunities for ancillary development, while developing integrated business and financing plans to support the overall master plan. Jim will work closely with the BB&T Center Master Plan team and serve as development and implementation advisor ensuring a sense of practicality and reality in our master plan.

### Yvonne Garth

Yvonne is an integrator, change-maker, and master communicator. She will assist us in master plan branding, communications and public outreach. Yvonne offers over twenty-two years of experience in providing diverse services to private & public entities as well as leading teams in all aspects of business development, marketing, advertising, public relations, economic development, public outreach and much more. She is the co-founder of Garth Solutions and has worked on numerous prominent large scale projects in Broward County and behind. Yvonne has worked on several projects with Randy Morton including Broward County Convention Center Expansion and Hotel Development Plan and Tropicana Field Redevelopment Plan in St. Petersburg.



**Kate Dunham**

Project Manager



Kate has more than 18 years of experience working on urban development projects in the USA and Asia and is currently working as an independent urban design consultant on planning projects in New York City. She has worked eight years in China with SOM and Arup, leading/managing mixed-use development projects in cities all over China ranging in size from a few blocks to entire urban districts. She speaks at academic and professional forums on issues addressing urban development, sustainable planning and urban design. Prior to working at Arup, she spent nine years working at the New York City Department of City Planning as the urban designer for the Long Island City re-zoning and urban design improvement projects. Kate is a firm believer in the beneficial impacts that thoughtful and enlightened urban design can have on peoples' lives, the economy and the environment. She brings this passion to all the projects she works on.

**Firm**

fwd | A+U

Sr. Urban Designer and Project Manager  
2015-present**Experience**

BuroHappold - 2015-2016

Consultant

Arup Shanghai - 2008-2014

Sr. Manager Urban Design

SOM Shanghai - 2006-2008

Sr. Urban Designer

NYC Department of City Planning - 1996-2005

Project Urban Designer

**Education**

Harvard University, Graduate School of Design

Master of Architecture in Urban Design

Harvard College

Bachelor of Arts in Visual and Environmental  
Studies**Awards, Honors and Presentations**

1993 Harvard Graduate School of Design

Drucker Traveling Fellowship: High Density

Housing Asia &amp; USA

1993 Fulbright Research Scholar Grant: High

Density Housing Issues, Bangladesh

1986 Harvard College: Highest Honors for

Senior Thesis: Architecture design project.

1982-1986 Harvard/Radcliffe College: Cather-

line I. Ireland Traveling Fellowship &amp; Elizabeth

Cary Agassiz Award

**Relevant Experience****Long Island City Special Mixed Use District Rezoning,  
NYC Department of City Planning**

The goal of this rezoning project was to transform the formerly industrial 37-block core area of LIC into a primary CBD. At the nexus of No. 7 Subway line, the Queensboro Bridge and the Midtown tunnel this formerly industrial zone was a prime area for transformation into a hub. The new mixed-use zoning regulations were designed to encourage new development while respecting the scale and character of the existing manufacturing loft district.

**Queens Plaza Bike & Pedestrian Improvement Project  
NYC Department of City Planning**

When the Queensboro bridge was built in 1909, Queens Plaza was designed as the welcoming gateway to Queens. By 1996 the plaza had become a ill-placed parking lot at the center of a sea of traffic coming on and off the bridge. With funding from a federal air quality grant (CMAQ ) this study aimed to return Queens Plaza to a public space as it was originally intended to be. The project entailed working closely with numerous city agencies including DOT and the Parks department to develop new roadway alignments, add bike lanes and make space for a landscaped park.

**Sutong Science & Technology Park Master Plan, Nantong, China**

The master plan created a new model for urban living in China that was people oriented and sustainable. The plan broke down the traditional superblock model of urban China into smaller walk-able block sizes. Tying the entire 2.5km<sup>2</sup> area together is an iconic "Ramblas" style boulevard which, like a traditional American small town Main Street, serves as the activity center of the entire district where people shop, eat, walk and relax. Existing canals, which crisscross the site, become public parks and provide a network of circulation for walking, biking and boating that connect every residence in the area to all the major destinations without need of a car.

**Huzhou New Town Master Plan, Huzhou, China****Client: Dongtan Eco City, Huzhou, China**

This was a conceptual and strategic master plan for the future development of the 30km<sup>2</sup> Xishan scenic area east of Huzhou. It included a detailed urban design plan for a 6.3km<sup>2</sup> district edging a pearl farming lake in a protected greenbelt. The master plan provides a strategy to guide a balanced and sensitive approach to development. It enables the introduction of new commercial, residential, leisure, retail and resort uses without negatively impacting the natural environment of the lake, the surrounding protected green zone and the five existing traditional villages.

**Randy Morton AIA**

Principal Urban Designer



Randy has provided leadership for many award-winning projects. With more than 30 years of experience working on all aspects of the design process from concept through implementation, Randy has served both the public and private sectors where architecture, landscape, infrastructure and the arts are seamlessly integrated to create environmentally sensitive and memorable places. Believing that collaboration creates richer results, Randy seeks to encourage client participation as well as full team involvement in the design process. For the past seven years, he oversaw the creative operations of the HKS Urban Design Studio. Randy brings to BB&T Center Master Plan his expertise in integrating sports and entertainment facilities into exceptional urban environments where mix of uses and connected public realm generate beloved places and lasting value.

**Firm**

fwd | A+U

Urban Design Consultant, March 2016-present

**Experience**

HKS 2011-2018

Principal

FuMorton Architects 2010-2011

Partner

Cooper, Robertson &amp; Partners 1993-2010

Partner, Urban Design Studio Lead

Ehrenkrantz, Eckstut and Kuhn 1985-1993

(now Perkins &amp; Eastman)

Sr. Associate and Urban Designer

CHU2A 1981-1984

Architect

**Education**

Columbia University

Master of Science Architecture &amp; Urban Design

Ball State University

Bachelor of Architecture

**Registration and Affiliations**

Registered Architect, NY and NJ

Certified, National Council of Architectural

Registration Boards (NCARB)

American Institute of Architects (AIA)

Urban Land Institute

Visiting Critic, Columbia University, Yale Univer-

sity, School of Architecture at City College New

York, Pratt Institute

**Awards, Honors and Presentations**

Mexico City Urban Design Conference -2015

Integrated Waterfront Developments

Conference, Hong Kong -2015

Port of San Diego, Waterfront Planning

Workshop -2014

Dallas 2020, Mayor's Round Table -2013

Columbia Graduate School of Architecture,

Planning &amp; Preservation, How to Start Your

Own Firm -2013

ULI Chula Vista Bayfront -2012

AIA New York Chapter Event, NY City Streets:

**Relevant Experience****Minnesota Multipurpose Stadium Master Plan, Minneapolis, Minnesota**

Master plan for a 1.5 million sf, 65,000-seat multipurpose and NFL stadium on a 38-acre site replacing the existing stadium. The master plan by means of strategic public investment creates development opportunities in the surrounding neighborhoods benefiting Minneapolis as a whole. Role: Principal-in-Charge.

**Atlanta Braves Stadium Conceptual Design, Atlanta, Georgia**

Conceptual design and master plan for a 37,000-seat baseball stadium.

Role: Principal-in-Charge

**Major League Soccer Stadium Study, Corona, New York**

Tested site options for an MSL stadium facility within 1,000-acre Flushing Meadows Park

Role: Principal-in-Charge.

**Detroit Event Center Master Plan, Detroit, Michigan**

Master plan for 109-acre arena district as part of the 20,000-seat multipurpose event center sited on 32 acres. The plan strengthens Woodward Avenue as a link to other sports facilities and as the core of an emerging mixed-use district.

Role: Principal-in-Charge.

**French Sports City Master Plan, Evry, France**

District master plan for an 82,000- seat rugby stadium on 340 acres with a sinuous plaza connecting transit with district parklands and the stadium. Role: Principal-in-Charge.

**Galaxy Sports and Entertainment District Master Plan, Los Angeles, California**

Master plan for a 20 million sf sports and entertainment district on 1,000 acres marked by a central ravine and radical slopes. Role: Principal-in-Charge

**Oakland Sports and Entertainment District Master Plan, Oakland, California**

Master plan for a 17 million sf mixed-use sports development for the Warriors, Athletics and Raiders on 1,000 acres anchored by a transit hub and the San Leandro Bay including a pedestrian plaza supporting retail, office and residential uses to complement the sports offerings. Role: Principal-in-Charge.

**Miami Cultural and Entertainment District, Miami, Florida**

Master plan for Museum Park Miami featuring new facilities for the American Airlines Arena 9 as well as the new Miami Science Museum and Miami Art Museum.

Role: Principal-in-Charge.

**Christopher Heggen PE**  
Principal Transportation Engineer



Chris Heggen is a transportation engineer with more than 20 years of experience evaluating traffic impacts for a wide variety of projects, including large-scale urban projects with large parking facilities and extensive on-site circulation roadways, including mixed-use projects and large retail centers. Several of these projects have involved the identification of alternative transportation mitigation strategies, particularly in areas that are constrained by the lack of additional roadway right-of-way or surrounding transportation facilities that are built out. These urban projects have included the integration of transit and circulator shuttles and facilities into site design and the provision of amenities for pedestrian and bicycle patrons.

**Firm**  
Kimley-Horn

**Education**  
Georgia Institute of Technology  
Master of Science, Civil Engineering  
Georgia Institute of Technology  
Bachelor of Science, Civil Engineering

**Registration and Affiliations**  
Professional Engineer in Florida, #58636  
Member, Institute of Transportation Engineers (ITE)

**Relevant Experience**  
**Bank Atlantic Center (now BB&T Center), Sunrise, FL**  
Role: Transportation planning/traffic engineer

**Sawgrass Mills Mall, Sunrise, FL**  
Role: Transportation planning/traffic engineer

**Metropica DRI, Sunrise, FL**  
Role: Transportation planning/traffic engineer

**Dania Pointe (formerly known as Dania LIVE), Dania Beach, FL**  
Role: Transportation planning/traffic engineer

**Flagler Village Hotel, Fort Lauderdale, FL**  
Role: Transportation planning/traffic engineer

**Margaritaville Resort, Hollywood, FL**  
Role: Transportation planning/traffic engineer

**Village at Gulfstream Park Design Guidelines, Hallandale Beach, FL**  
Role: Transportation planning/traffic engineer

**PGA Place, Palm Beach Gardens, FL**  
Role: Transportation planning/traffic engineer.

**Palm Beach Outlets (Palm Beach Mall Redevelopment), West Palm Beach, FL**  
Role: Transportation planning/traffic engineer

**Prospect Place Mixed-Use, West Palm Beach, FL**  
Role: Project manager for transportation planning/traffic engineering

**Pompano Pier Redevelopment, Pompano Beach, FL**  
Role: Transportation planning/traffic engineer.

**Port Everglades Terminal 4 Parking Garage, Fort Lauderdale, FL**  
Role: Transportation planning/traffic engineer

**Boca Raton Regional Hospital (BRRH) Master Planning Assistance, Boca Raton, FL**  
Role: Transportation planning/traffic engineer

**Jason Webber PE**  
Principal Civil Engineer



Jason Webber has 12 years of experience in engineering and related fields plus five years of part-time experience in surveying. He is experienced in a wide variety of site civil design services including master planning, site design, stormwater management, erosion and sedimentation control design and inspection, ADA accessibility, utility systems, permitting, and construction phase services. Jason also has experience with all types of land development/site civil engineering services for mixed-use, single-family and multifamily residential, small and large commercial projects, university/college campuses, sports facilities, and hospital projects. With extensive and valuable experience in the South Florida region, he has working relationships with various permitting agencies and municipalities, such as the South Florida Water Management District (SFWMD), Broward County, and Broward County Public Works.

**Firm**  
Kimley-Horn

**Education**  
Pennsylvania State University  
Bachelor of Science, Civil Engineering

**Registration and Affiliations**  
Professional Engineer in Florida, #73962  
Member, American Council of Engineering Companies (ACEC)  
Member, Florida Engineering Society (FES)

**Relevant Experience**  
**Las Olas Boulevard Corridor Improvements, Fort Lauderdale, FL**  
Role: Project Manager.

**Florida Atlantic University (FAU) Harbor Branch Oceanographic Institute (HBOI) Campus Master Plan, Fort Pierce, FL**  
Role: Project Engineer.

**Florida Atlantic University (FAU) Stormwater Master Plan, Boca Raton, FL**  
Role: Project Manager.

**Florida Atlantic University (FAU) Campus Master Plans, Boca Raton and Jupiter, FL**  
Role: Project Manager

**Delray Square Redevelopment, Delray Beach, FL**  
Role: Engineer-of-Record

**Broward College Campus-Wide Master Planning, FL**  
Role: Project Engineer.

**FAU Florida Atlantic Boulevard Northern Four Lane Design and Permitting, Boca Raton Campus, Boca Raton, FL**  
Role: Lead design Engineer.

**Marcus Neuroscience Institute at Boca Raton Regional Hospital, Boca Raton, FL**  
Role: Project Engineer

**Max Planck Florida Institute, Jupiter, FL**  
Role: Lead Civil Designer

**FAU North Infrastructure Improvements, Boca Raton, FL**  
Role: Project manager.

**Broward College Infrastructure Master Planning (Mapping Portion), Broward County, FL**  
Role: Project manager.

**Mark Santos PE**  
Parking Designer



Mark Santos has more than 18 years of experience in parking planning, design, and restoration. He is a senior parking project manager and is highly skilled in the financial planning, functional design, operational consulting, and rehabilitation of parking facilities. Mark specializes in both public- and private-sector projects with an emphasis on complex mixed-use projects in the entertainment, transit, retail, and healthcare markets.

**Firm**  
Kimley-Horn

**Education**  
Pennsylvania State University  
Bachelor of Science, Civil Engineering

**Registration and Affiliations**  
Professional Engineer in Florida, #70351,  
Professional Engineer in Pennsylvania,  
#73251  
Member, American Concrete Institute (ACI)  
Member, International Parking Institute (IPI)  
Member, Urban Land Institute (ULI)  
Member, Florida Parking and Transportation  
Association (FPTA)

**Relevant Experience**

**Sawgrass Mills Mall Parking Deck II, Sunrise, FL**  
Role: Project Manager

**Fort Lauderdale Citywide Parking Study, Fort Lauderdale, FL**  
Role: Project Engineer

**Gables Station Mixed-Use Development, Coral Gables, FL**  
Role: Parking Engineer

**Clearwater Bluff Waterfront Master Plan - Imagine Clearwater, Clearwater, FL**  
Role: Parking Engineer

**Orlando Premium Outlets (Vineland Avenue), Orlando, FL**  
Role: Project Engineer

**Plaza Coral Gables, Coral Gables, FL**  
Role: Project Manager

**Galleria Mall Garage Condition Assessments and Restoration, Fort Lauderdale, FL**  
Role: Project Manager

**Megastron Phase II, Orlando, FL**  
Role: Project Engineer

**Britt's Surf-Style Mixed-Use Facility, Clearwater, FL**  
Role: Prior to joining Kimley-Horn, Owner's Representative

**Miami Courthouse Mixed-Use Parking Garage, Miami, FL**  
Role: Prior to joining Kimley-Horn, Project Manager

**All Aboard Florida – Fort Lauderdale Station, Fort Lauderdale, FL**  
Role: Project Engineer

**All Aboard Florida – Miami Station, Miami, FL**  
Role: Project Engineer

**Darren Badore**  
Civil/Stormwater Manager



Mr. Badore has over 20 years of experience providing Project Management and Design Services for development projects for public and private clients in Broward County. He has experience working in Miami Beach, North Miami Beach, Hallandale Beach, Town of Davie, Pembroke Pines, Cooper City, Plantation, Coconut Creek, Pompano Beach, Oakland Park and Broward County. His Broward County experience includes managing the design and construction of fourteen (14) large phased neighborhood redevelopment projects and various new municipal projects totaling close to \$200 million dollars in construction value. Darren has been serving on the City of Plantation's Planning & Zoning Board since 2011.

**Firm**  
Thompson & Associates

**Education**  
Vermont Technical College  
Associates Degree, Mechanical Engineering

**Registration and Affiliations**  
National Society of Professional Surveyors,  
NSPS, CST Level 1

City of Plantation, Planning & Zoning Board,  
Appointed 2011

Smart Growth Partnership, Advisory Council

Town of Davie Economic Development Council,  
Past Board Member

Rebuilding Together of Broward County, Past  
Board Member

**Relevant Experience**

**Long Key Nature Center, Volunteer Wetlands, Broward County, FL**

Engineer-of-record providing professional engineering services to design, permit, provide bid and award services, and construction administration for a volunteer wetland located at Long Key Nature Center. The project includes a volunteer wetland, paved and unpaved trail system, static educational display for the historic train platform and a tree island with pavilion located within the wetlands. The scope includes the preparation of the site civil plans, biological services, site grading, architectural plans, landscape planting plans, tree survey, and permitting.

**Everglades Holiday Park, Lift Station Evaluation and Rehabilitation, Broward County, FL**

The main objective is to assess the condition of the existing sewer system and to analyze existing data and information gathered through observations, direct inspection, investigation and interviews with the maintenance staff at Everglades Holiday Park. As the E.O.R., we provided a detailed assessment of the existing sanitary sewer pump station and related force main and gravity sewer system at Everglades Holiday Park.

**Tradewinds Park, Utility Improvements, Broward County, FL**

Engineer-of-record providing professional engineering services to design, permit and provide construction administration for the construction of water and sewer facilities located within the limits of Tradewinds Park. The scope includes preparation of Civil Design Plans including plan specifications for 3,300 LF of potable water main, 5,600 LF of sanitary sewer system and permitting.

**Broward College Central Campus Walkway and Paver Improvements, Davie, FL**

Project included the complete redesign of the open space in front of Bailey Hall as well as improvements along the asphalt walkway to leading to Building No. 6. The existing area was concrete with slopes that violated the ADA guidelines along with landscaping that had been neglected over the years. The area was completely renovated using pavers and a new themed landscape design was prepared and installed. This project was completed in advance of the Gubernatorial Debate that took place in November 2014.

**Five Year Surface Water Management (SWM) License Renewals, Broward County, Florida**

Prepared the Five Year Surface Water Management Operational License renewal package for Boulevard Gardens Park, Sunview Park, and Hillsboro Pineland Natural Area. This scope is to provide certification that indicates the surface water management system has been maintained and functions as intended in the approved plans and specifications including any approved license modifications. The certification includes Boulevard Gardens Park, Sunview Park and Hillsboro Pineland Natural Area.



**Jim Morris**  
Development and Implementation Advisor



Jim Morris is a corporate finance professional with over 30 years of experience in a variety of investment environments where he developed an expertise in evaluating opportunities to effectively deploy capital. Since 2010 Jim has focused on real estate-related opportunities, helping stakeholders understand the availability of public private partnerships, financial incentives, and opportunities for ancillary development, while developing integrated business and financing plans to support the overall master planning process.

**Firm**  
**Pinstripe Design and Advisory Group**  
Co-Founder 2018

**Experience**  
HKS - 2015-2018  
Financial Consultant  
CCI Partners- 2010-2015  
Principal of Project Finance  
Sandstone Energy Finance- 2007-2010  
Co-Founder  
Ancora Capital - 2005 - 2007  
Managing Director, Private Equity  
GE Capital Corp. - 1997-2000  
Vice President, Structured Finance  
Credit Lyonnais - 1991-1997  
Vice President, Leveraged Finance  
American Appraisal 1990-1991  
District Manager – Finance Group  
Railroad Financial Corp 1989-1990  
Principal, Co-Founder  
Irving Trust Corporation 1986-1989  
AVP – Transportation Finance  
General Electric Corp. 1981-1984  
Financial Analyst

**Education**  
Columbia University  
Master of Business Administration  
Hamilton College  
Bachelor of Arts in Economics and History

**Relevant Experience**  
**Rose Rock International Financial Center, Tianjin, China**  
**Client: Rose Rock Partners**

Led strategic planning efforts on behalf of Rockefeller family's development company for 10 million sq. ft. mixed-use project within new urban district in Tianjin, China. Master plan focused on creating a pedestrian friendly environment enhancing the commercial appeal of the ground level and underground portions of the site's towers linking a high-speed rail station with a convention center and performing arts facility.

**Chula Vista Bayfront, Chula Vista, CA**  
**Client: City of Chula Vista, CA**

Collaborated with city planners and broad range of environmental groups on programming for 535-acre underutilized waterfront site and potential partners for retail, residential and hotel development. Master plan facilitated connection of Bayfront to the city's downtown area via street extensions and expansion of public transportation infrastructure.

**El Paso Sports & Entertainment District, El Paso, TX**  
**Client: City of El Paso, TX**

Analyzed market conditions to assist in siting of new arena, museum and cultural center, and projected ancillary development opportunities for the broader downtown area as part of a revitalization effort focused on expanding the area's appeal within the region.

**Hicksville Downtown Revitalization Initiative, Oyster Bay, NY**  
**Client: The Town of Oyster Bay, NY**

Reviewed sources of public and private funding that could be tapped to support an effort to reposition the downtown area's transit hub as a vital place suitable for mixed-use development.

**Yvonne Garth**  
Community Communications Director



**Firm**  
**Garth Solutions**  
Urban Design Consultant, 2016-present

**Education**  
University of Maryland  
Bachelor of Arts, School of Journalism

**Registration and Affiliations**  
Certified Charrette Planner, National  
Charrette Institute

**Awards, Honors and Presentations**  
50 Most Powerful Black Professionals in  
Business and Industry, Legacy South Florida  
Magazine

Yvonne offers over twenty-two years of experience in providing diverse services to private & public entities as well as leading teams in all aspects of business development, marketing, advertising, public relations, economic development, public outreach and much more. Her earlier professional years saw her leave the Washington DC market as a senior executive for the one of the largest advertising agencies in the US with Account Management responsibilities for clients such as Mobil Oil, Roy Rogers, Volkswagen and the Washington Redskins. Previously, Yvonne served as the Commissioner and Vice Mayor for the City of Miramar and Chair and Board Member for the Broward County Small Business Advisory Board as well as Board Member to the Miramar Cultural Arts Trust.

**Relevant Experience**  
**Tropicana Field Master Plan, St. Petersburg, FL**  
**Client: City of St. Petersburg**  
Scope included communications support, public outreach, and master plan support

**Broward County Convention Center Expansion and Hotel Development Fort Lauderdale, FL**  
**Client: Broward County and City of Fort Lauderdale**  
Scope included communications support, public outreach, and master plan support

**New Meadowlands Staidum, Meadowlands, NJ**  
Scope included marketing, communications, public outreach, project management, documentation and reporting, diversity consulting

**Fort Lauderdale-Hollywood International Airport, Broward County, FL**  
**Client: AECOM**  
Scope included project management and administration, marketing and communications, economic development, disadvantaged business enterprise program and public outreach

**SoLe Mia Development, Miami, FL**  
**Client: Oleta Partners LLC**  
Scope included project management and administration, economic development and public outreach

**Broward County Schools SMART Program, Broward County, FL**  
**Client: Broward County**  
Scope included project engineering, procurement specialists, administrative staff, comprehensive public outreach staff

**Broward Helath Hospital Projects, Broward County, FL**  
**Client: Skanska USA**  
Scope included marketing, communications, public outreach, project management, documentation and reporting, diversity consulting

**Las Olas Beach Park, Fort Lauderdale, FL**  
**Client: Skanska USA**  
Scope included public outreach and project management

# 2 Project Approach

## A. Approach and Familiarity

Planning for BB&T Center will require a thoughtfully designed process in order to address the existing character of the place, economic reality, contractual time line of the arena, parking availability and management, physical needs of the build environment, not to mention the opportunity to unlock the potential of 140 acres of developable land. A good foundation has already started for this planning exercise, including the 2016 ULI Advisory Panel Study and the 2015 Broward County Climate Action Plan. Our approach to understand key issues and challenges is through rigorous analysis and assessment of existing conditions. Site understanding, place quality, past studies, current developments, resource evaluation, public realm and open space analysis, development opportunities, connectivity and mobility analysis, land use, parking, and environmental evaluation will become the foundation to generate master planning principles and guidelines that in turn will inform the final solution. Our relevant experience, mentioned later in this submission, dealt with vehicular and pedestrian circulation conflicts, area-wide connectivity, land use, and phasing complications. We believe the strength and the desirability of a place rely on the quality of the public realm, neighborhood walkability, accessibility to recreational amenities and conveniences, and easy connections to regional assets. All of these qualities are attainable here. Our skill and expertise in urban design will cohere the structure of the district, expand the planning principles established by the ULI panel, and deliver an economically implementable and actionable framework by providing two alternative mater plans that work with or without the existing arena. Building a strong “place”, forgoing development in isolation, and allowing for flexibility are the best resilient practice for creating an anchor for the west side of Broward County.

## B. Phased Urban Projects

Almost every large-scale development plan we have done has to be phased because of scale, market or financial constraints. At Hudson Yards in NYC the first phases were over rail yards and are buffered from future construction phases by strategically located parks and open spaces, much needed amenities in the area. In Stamford, CT, a project that has been under construction for over 8 years, the phasing was based on geographic locations, starting on the waterfront, utilizing existing streets and progressing inland to make the first residents not feel the impact of long term construction in the area. The phasing at Museum Park Miami began with the construction of American Airlines arena (you already have an arena in place) where future phases had to accommodate the unusual and irregular frequencies of events as well as the displacement of existing parking.

Today’s auto-driven planning approach may be the biggest challenge in transitioning into an urbanized and pedestrian-oriented environment. With the success of ride-sharing like Uber and Lyft and the advent of autonomous vehicles, circulation patterns have changed. We must plan our parking surface lots and parking structures for the present, but with considerations for how the future generations will utilize them. Shared parking will reduce the required parking below the code requirement and will require changes in the current zoning. Parking structures must also be designed to accommodate future re-purposing—potentially able to be converted into retail or other usable space.

For each plan we have done, phasing has been a critical element to overall success, creating an early buzz about what’s coming, and allowing for flexibility and future construction to go on without impacting the value of early phase real estate.



Phasing Strategy for Downtown Hyannis Transportation Center Redevelopment Plan (L-R Phase I to Phase III)

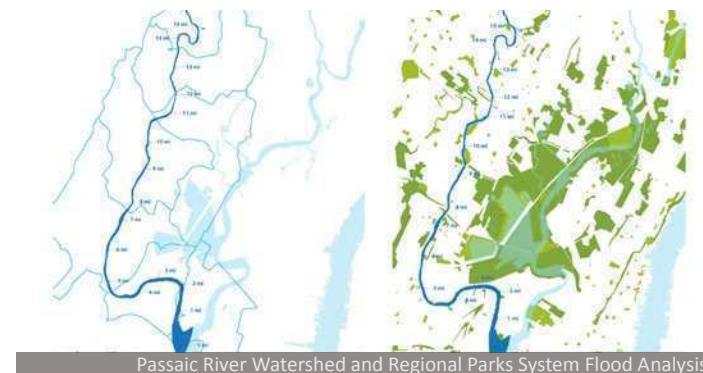


### C. Sustainability, Resiliency and Climate Change

The Broward Climate Change Action Plan (CCAP) 2015 will be used as the roadmap for our firm's approach to address sustainability, resiliency and climate change. There are many objectives outlined in the CCAP that our firm and team collectively are very familiar with including but not limited to transportation planning, multi-modal transportation options, native habitat vegetation, habitat buffer zones, centralized stormwater systems, water quality, reclaimed water, LED lighting, LEED principals, solar, education and public outreach. Our approach will include a detailed evaluation of the potential opportunities to incorporate the actions outlined in the CCAP as well as recommendations related to ensuring that the opportunities are capitalized upon. These recommendations could include policies, the creation of a special district or even requirements tied to the future development of the property.



Tiered Rain Garden at Stadium Village for University of Manitoba



Passaic River Watershed and Regional Parks System Flood Analysis

### D. Sub-tropical Pedestrian Environment

Walkability is key to the success of urban environments; however, sub-tropical climates offer both opportunities and constraints for pedestrian circulation. While winter conditions may be pleasant for pedestrians, urban design measures need to address heat, humidity, glare and torrential rain in the summer. In our Master Plan for Palm Beach Mall, we used a combination of street trees and awnings to provide shade and shelter for pedestrian comfort. Mild tone and low-glare paving are used to prevent glare. Furthermore, buildings are designed to support indoor/outdoor activities such as outdoor dining and marketplace. If we were chosen for the BB&T Master Plan, we would apply walkability principles for sub-tropical climate to make walking as appealing as possible.



Outdoor Cafe and Awning at Rangers Stadium Town Center in Arlington



Pedestrian Promenade and Arcades for West Palm Beach Mall

### E. Health and Wellness for Residents, Tenants and Guests

In our minds, the creation of great places is primarily for and about people. Healthy neighborhoods support the health and wellness for its residents and visitors. Our design approach promotes urban realm with character and authenticity, land uses that are ingrained with arts and culture, and complete streets that are integrated with green infrastructure reducing flooding and air pollution. Considerations are given to multi-modal transit opportunities, vehicle sharing, better way-finding, and greater efficiency and conveniences in public services. As a result, we create walkable and connected communities with equal access to basic services and amenities that in turn will advance health and wellness for all.



Pedestrian Mall and Bike Lanes for New York City



Streets designed as Farmers' Market in Pittsburgh

### F. Implementation Experience

Our Development and Implementation Advisors from PinStripe have provided development, implementation and financial consulting services for a variety of master plans in urban settings. Their work is built upon the initial visioning efforts and included studies of project feasibility, identification of strategic partners and funding sources, analyses of market conditions, programming alternatives and ancillary development opportunities, as well as collaboration with a variety of architects and engineers on issues including energy, communications, and other infrastructure needs. Parking analysis, public infrastructure improvements and costs are holistically evaluated by the design team. Representative examples include Rose Rock International Financial Center in Tianjin, China, Chula Vista Bayfront Master Plan in San Diego, California, and El Paso Sports & Entertainment District in El Paso, Texas. In each of these examples focus was given to the creation of a new urban district, enhanced urban environment, and commercial appeal to mixed-use development in connection to a broader regional real estate opportunities and developing sound and effective strategies for deploying public-private partnerships as well as assisting cities and municipalities with developer RFPs and selection process.



Implementation Strategy for Sports & Entertainment District in El Paso

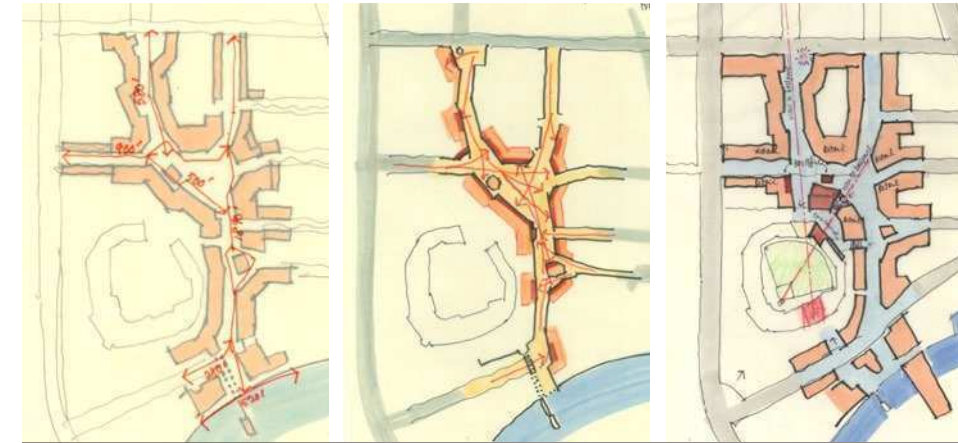


Implementation Strategy for Chula Vista Development in San Diego



# 3 Past Performance

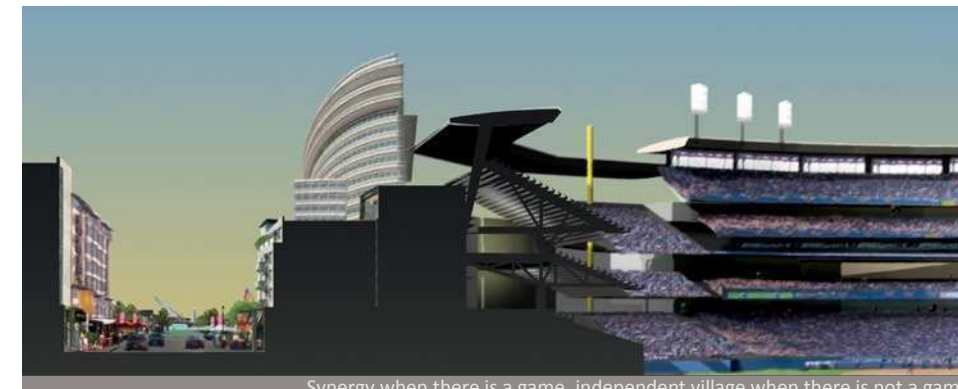
## A. Urban Mixed-Use Master Plans



Retail Focus: Pedestrian Connectivity and Place-making



Build a 24/7 waterfront neighborhood around a stadium



Synergy when there is a game, independent village when there is not a game

### National Ballpark District Plan Washington DC

A special district plan was prepared for a group of developers led by Forest City Washington for the area around the National Stadium in the South Capitol neighborhood in Washington DC on the Anacostia River.

The goal was to transform the area into a lively, authentic neighborhood that would support the stadium on game-days and on none-game-days. The site was used as industrial warehouses and parking lots. Land use was of a particular concern because it should not be driven solely by the Stadium but rather by a mix of uses that can support a 24/7 live, work, and play environment while providing access to a newly envisioned riverfront with retail and entertainment.

The concept was developed based on a walkable commercial street environment connecting the Metro Station on M Street to the riverfront. The plan was composed of multiple phases and incorporates the on-going planning efforts at the nearby Navy Yard and Metro's transit-related development north of M Street. During the design phase, there was on-going reviews with the Washington DC Office of Planning and the Washington Sports and Entertainment Commission. This project was completed by Jonie Fu and Randy Morton while Partners at Cooper Robertson.

#### Relevance to BB&T Center Master Plan:

- Pedestrian connectivity and experience
- Game days vs. non-game days
- Mixed-use urban development
- Multi-phased construction
- Retail planning
- Parking planning



**Museum Park District Master Plan**  
Miami, FL

A cultural and entertainment district plan was prepared for 66-acres of city-owned land east of Biscayne Boulevard in Downtown Miami. Phase One called for the building of a sports arena, which became the home of the Miami Heat.

A 32-acre park was planned along the waterfront with sites allocated for the Perez Museum and the Miami Science Museum. The museums were located on the north side of the park to block noise from the highway and allow for open view to the bay from the park. A series of small gardens were located to the south along with a footbridge that connected to the arena. Upland connections across Biscayne Boulevard were through upgraded existing city streets. The historic and low-rise quality of the existing neighborhood was preserved and taller buildings were placed along Biscayne Boulevard. This project was completed by Jonie Fu and Randy Morton while Partners at Cooper Robertson.

**Relevance to BB&T Center Master Plan:**

- Public realm design
- Integrating an arena
- Pedestrian and vehicular circulation
- Active and passive open space
- Economic development



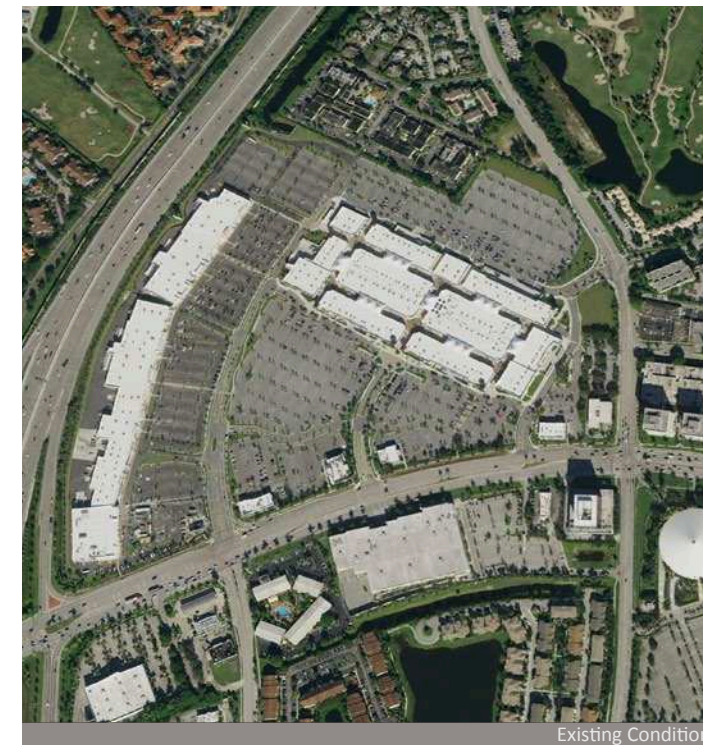
**Re-imagining West Palm Beach Mall**  
West Palm Beach, FL

A 1970's shopping mall and its at-grade parking on 104 acres was transformed into a mixed-use development with hotel, residential, office and retail uses. The proposed program included 50,000 sf of boutique stores, two new anchor stores, 300 residential units in apartments and townhouses, a 225-key boutique hotel and 600,000 sf of commercial office.

The focus of the redevelopment was pedestrian environment, connectivity, and quality of life. A central plaza served as a gathering place and terminus for smaller narrow pedestrian streets. The height and massing of the buildings reinforced the pedestrian experience and the quality of the open spaces. Some existing buildings were integrated and some were phased out in future phases. Parking was designed integrated with the residential buildings and hidden from main pedestrian corridors. Office, residential and retail shared parking spaces. Pedestrian promenades were well shaded and protected from sun, rain and heat. This project was completed by Jonie Fu and Randy Morton while Partners at Cooper Robertson.

**Relevance to BB&T Center Master Plan:**

- Shared-parking strategy and management
- Pedestrian connectivity and experience
- Regional connectivity and vehicular circulation
- Increased density and massing with mixed-use development





**Atlanta Braves Development Plan**  
Atlanta, GA

The Atlanta Braves baseball franchise chose to move out of Atlanta to Cobb County. The land acquired presented an opportunity to rethink the standard single-use venue surrounded by parking common for ballparks. The proposed mixed-use entertainment district included residential, commercial, restaurant and retail uses linked to the stadium. The gentle terrain and mature tree stood on site were carefully integrated into the vision. The development was organized along an active pedestrian spine which connects the local arterial and mass transit to the entrance plaza of the

- Integrating a stadium
- Mixed-use phased development
- Pedestrian and public realm
- Shared-parking



A development plan was prepared for Capitol Broadcasting Company to extend its development success to the newly-acquired adjacent property. CBC's initial investment featured an open space between two structures that formerly warehoused tobacco and now offers office space for start-ups. The key move in shaping the new development was connecting the central open space through the annexed site and committing to its pedestrian character.

Vehicular circulation looped away from the open space and tall buildings were placed at the edges of the site to support the low-scale, light-filled character of the connecting open space. The tall structures were massed to provide terraces on multiple levels. Residential and office space was stacked on a plinth containing neighborhood retail and parking. The development strategies resulted in a walkable, urban environment distinctive from other precincts yet part of downtown. This project was completed under the leadership of Randy Morton as a Principal while at HKS.

**American Tobacco Development Plan**  
Durham, NC

**Relevance to BB&T Center Master Plan:**

- Mixed-use planning
- Public realm plan
- Incremental development
- Increased density
- Shared-parking strategy



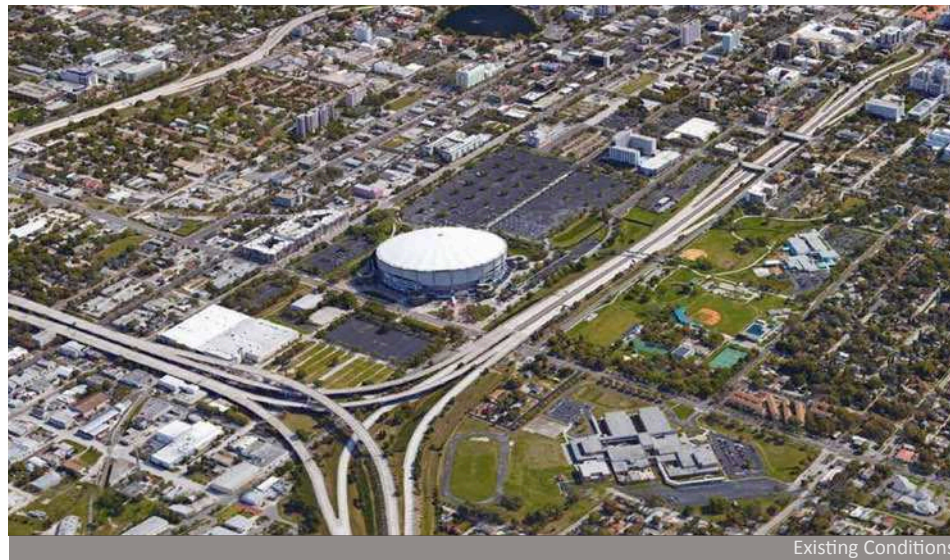


**Tropicana Field Master Plan**  
St. Petersburg, FL

This vision, developed after months of review and study, community outreach and design workshops, provided an exciting plan for the future of the 86-acre Tropicana Field Site. The plan included a new ballpark for the Tampa Bay Rays and mixed use ancillary development to replace acres of asphalt parking lots. The development would knit back pieces of the city that had been separated by vast sports parking lots. The stadium was situated in the northeast corner, closest to the waterfront and to potential new transit connections. The Rays Way, a mixed use entertainment street wrapped the stadium and connects through to the Warehouse Arts District & the Deuces Live Main Street to the west. Booker Creek would become an important public gathering space that connected the new development to the neighborhoods north and south of the site. This plan balanced the need for revenue (development) with an equally profound need for neighborhood amenities (parks and infrastructure). In addition, plan provided an urban design framework that would create a sense of place and enhance the quality of life for all who live, work and play within the new district and beyond its boundaries. This project was completed by Randy Morton as a Principal while at HKS.

**Relevance to BB&T Center Master Plan:**

- Mixed-use planning
- Public realm plan
- Incremental development
- Increased density
- Shared-parking strategy



Existing Conditions



**Harbor Point Master Plan**  
Stamford, Connecticut

The Harbor Point Waterfront Master Plan transformed 80 acres of industrial brownfield into five mixed-use neighborhoods based on a network of connected open spaces. The site, located on a peninsula on the Long Island Sound south of Downtown Stamford, was within walking distance to the multi-modal transportation center. The development included 2,500 dwelling units in a variety of housing types, 350,000 gsf of commercial office, 60,000 gsf of retail and a 250-room boutique hotel.

Phase One and Two of the development were completed in 2012 and have been awarded LEED-ND Gold, one of only 25 such projects in the world in 2011.

The approval process for the plan went through an extensive 18-month public engagement. Public comments were gathered and responded in all phases of the design process. The design team then worked with the City Planning and Zoning Department of Stamford to adopt new zoning change according to proposed design guidelines. This project was completed under the leadership of Jonie Fu and Randy Morton as Partners at Cooper Robertson.

**Relevance to BB&T Center Master Plan:**

- Neighborhood place-making
- Incremental development strategy
- Streetscape improvements
- New public realm plan
- Transit-oriented development
- Mixed-use development
- Hotel as phase one
- Increased density and height
- Integrated and shared-parking



## B. Hotel Experience

### 1. City Center Master Plan, Las Vegas, NV

Our master plan for City Center in Las Vegas included 2,400 condo units and 4,800 hotel rooms in five high-rise towers and more than 12,000 structured parking spaces. City Center opened its first hotel in 2009 and completed the 76-acre development in 2015 following the master plan.



City Center Master Plan 2005



City Center Today

### 2. Harbor Point, Stamford, CT

As part of the master plan for Harbor Point in Stamford, Ct, a 210 room four-star hotel anchored Harbor Point Square and was one of the first buildings to be completed in a multi-phased long-term plan along with parking and a waterfront park.



Harbor Point Master Plan



Global Luxury Suites at Harbor Point

### 3. High Line Hotel, New York, NY

In New York City, along the High Line, we designed a five-star 180-room hotel featuring a woonerf, a street specifically designed for people but shared by automobile traffic, lined with the hotel lobby and ground floor retail and gallery.



High Line Hotel Entrance



View of NYC Skyline from High Line Hotel

### 4. Disneyland Resort, Anaheim, CA

For Disneyland Resort Master Plan, a variety of hotels at different price points ranging from three to five stars are located throughout the resort. The phasing plan included a complex enabling sequence that allowed older hotels to be renovated while the resort maintained a minimum room count.



Disneyland Resort Hotels

### 5. Mandalay Bay Resort, Las Vegas, NV

For MGM Resorts, we planned for a multi-phased re-imagining of the Excalibur, Luxor, and Mandalay Bay Hotels into a mega-resort with shared parking, convention center, retail, and resort amenities.



Mandalay Bay Resort Master Plan

## C. Office Experience



Hudson Yards Master Plan 2005



Hudson Yards Under-construction 2018



Potomac Yard Master Plan 2006



EPA Headquarters in Potomac Yard 2009



Office Building in Harbor Point



Tropicana Field Master Plan with Offices and Retail



American Tobacco Campus Master Plan with Offices

### 1. Hudson Yards Master Plan, New York, NY

For Hudson Yards on the west side of midtown Manhattan, we designed a master plan for NYC Department of City Planning for 15 million square feet of Class A office space. The bulk of that is near completion today.

### 2. Potomac Yard, Arlington, VA

For the portion of Potomac Yard Master Plan in Arlington, VA, we proposed and scripted design guidelines for Class A office buildings around a central green. Two of the completed office buildings are used by Environmental Protection Agency for their headquarters.

### 3. Harbor Point, Stamford, CT

Our plan for Harbor Point in Stamford, CT has been the only continuously running construction project in the state since 2008 and features waterfront Class B offices in mixed-use buildings with integrated structured and shared parking.

### 4. Tropicana Field, St. Petersburg, FL

Our work at Tropicana Field is a vision for a Sports and Entertainment District where the parking for a ballpark is shared with Class A and Class B offices to manage parking, reduce overbuilding parking, and cut costs.

### 5. American Tobacco Campus, Durham, NC

We designed a Class B office building, with Hines Development, atop structured parking that will share parking with the minor league ballpark, home to the Durham Bulls.



## D. Multi-family Residential Experience

### 1. Museum Park, Miami, FL

Our master plan for Museum Park Miami included five high-rise multi-family residential buildings which front on Biscayne Boulevard and along the new waterfront park that is home to two museums and the arena for the Miami Heat.



City Center Master Plan 2005



City Center Today

### 2. Harbor Point, Stamford, CT

Our plan for Harbor Point included 12 mid- to high-rise multi family buildings that defined new public parks and a new waterfront destination for the town. This high density residential development is within walking distance to the Stamford Transit Center and designed with TOD planning principles.



Harbor Point Master Plan with Residential



Harbor Point Residential Development Today

### 3. Tropicana Field, St. Petersburg, FL

In our redevelopment plan for Tropicana Field, we have incorporated low, mid- and high-rise residential that spans from affordable to luxury housing markets in a plan that knits together many diverse neighborhoods.



Disneyland Resort Hotels

### 4. American Tobacco Campus, Durham, NC

At the American Tobacco Campus in Durham, NC our mixed use plan features two mid-rise residential apartment buildings to be built as stick construction over a concrete parking deck.



American Tobacco Campus Master Plan with Residential

### 5. National Ballpark, Washington DC

In Washington, DC our master plan for development in support of the Nationals Ballpark led to 12 city blocks of mid-rise residential buildings that respond to the height restrictions Washington DC. Parking are integrated and shared between residential and ground floor retail.



National Ballpark Master Plan with Residential and Retail

## E. Retail Experience



American Tobacco Development Plan



American Tobacco Campus with Retail



West Palm Beach Mall Master Plan



Retail Street at West Palm Beach Mall



Tropicana Field Master Plan with Retail



Ray's Way Marketplace



Retail Plan for National Ballpark



Chula Vista Master Plan with Retail

### 1. American Tobacco Campus, Durham, NC

At the American Tobacco Campus in Durham, NC, retail weaves together different uses and open spaces throughout the project.

### 2. Re-imagining West Palm Beach Mall, West Palm Beach, FL

A plan to increase density, reduce at-grade-parking, and add a mix of uses to an existing mall surrounded parking lots.

### 4. Tropicana Field, St. Petersburg, FL

The plan for Tropicana Field in St Petersburg, FL creates a destination retail experience connecting the ballpark to surrounding neighborhoods on typical city blocks with both housing and commercial development above shared structured parking.

### 5. National Ballpark, Washington DC

Our retail plan for the Nationals Ballpark in Washington DC creates a retail corridor between transit and the ballpark, on mixed-use development blocks having commercial and residential development above with shared parking.

### 3. Chula Vista, San Diego, CA

The Chula Vista Master Plan for the Port of San Diego is predominantly residential with ground floor retail throughout, leading to the Bayfront and sharing structured parking with surrounding uses.



# 4 Lead Architect/Planner Portfolio and Profile

## Introduction to fwd | A+U

### Who We Are

Our studio based in New York City, is comprised of architects, project managers, landscape architects, and designers. We immerse in collaborative efforts with clients, team members, and specialty consultants. Together, we work to attain creative solutions for clients' complex challenges.

Our approach to design and planning is grounded in analytical rigor, technical excellence and management reliability while elevated by bold aspirations and innovative ideas. We carefully integrate architecture, landscape, and infrastructure with sustainable value and are always mindful to embrace existing character. Our work is deeply rooted in the place and is subtly integrated into the environment and surrounding neighborhoods. We often team with other professionals ranging from economics, to transportation, to community outreach facilitators. Collaboration and working closely with our clients have delivered our best work time and again.

### How We Work

We provide design and planning services for public institutions, government, city, and municipal agencies, private developers, public and private universities, and healthcare campuses. Our projects are transformational efforts in their respective cities; creating new neighborhoods, improving real estate value, and becoming exemplary places.

### What We Do

We offer professional services in the following areas:

- Visioning
- Master Planning
- Strategic Planning
- Architecture
- Campus Planning
- Landscape Design
- Feasibility Studies
- Transit-Oriented Design
- Form-Based Codes and Design Guidelines
- Site Selection
- Development and Density Studies
- Community Engagement Facilitation



University of Los Andes Civic Center, Bogotá, Colombia



Massachusetts Avenue Corridor, Cambridge MA



Bay Meadows TOD Master Plan, San Mateo, CA



Penn Station 2030, New York NY



Re-imagining West Palm Beach Mall, West Palm Beach, FL



### Our Design and Planning Practice

Our design and planning practice encompasses large-scale master plans, small area plans and block-by-block development plans over the course of 30 years. The urban design practice is led by Jonie Fu, Founding Partner of fwd | A+U and an architect with a career focus in urban design and master planning.

Jonie Fu honed her skills in urban design at Cooper Robertson where she worked on large-scale master plans for Battery Park City, Hudson Yards for New York City Department of City Planning, and Memphis Riverfront Master Plan for Memphis Riverfront Development Corporation. As Partner she oversaw the Urban Design Studio from 2001 to 2011 and led master planning assignments for city and municipal agencies and private sector developers that included waterfronts, institutional campuses, and public realm framework plans. Jonie further sharpened her full range of design and planning services to include strategic programming, community engagement, and sports planning at AECOM working with various market sectors globally before starting her own studio in 2015.

Now combining her experience with the big firms and small firm culture, fwd | A+U provides comprehensive urban design and master planning services with commitment to excellence and unmatched client attention.

#### Partial Client List:

- Anacostia Waterfront Corporation
- Boston Redevelopment Authority
- Buccini Pollin Group
- Building Land Technology Real Estate
- Cape Cod Regional Transit Authority
- City of Alexandria, Virginia
- City of Hoboken, New Jersey
- City of Newark, New Jersey
- City of New Haven, Connecticut
- City of Stamford, Connecticut
- City University of New York
- Delaware River Waterfront Corporation
- Detroit Riverfront Conservancy
- Forest City Washington
- JBG Companies
- Lubert Adler Real Estate Funds
- Memphis Riverfront Development Corporation
- MGM Mirage and MGM Resorts
- New York City Department of City Planning
- New York City Economic Development Corporation
- Odebrecht Panama
- Port Authority of New York and New Jersey
- Port of San Diego
- State University of New York
- The Urban Redevelopment Corporation, City of Pittsburgh
- Valley Council of Governments, Connecticut
- Wilson Meany Sullivan
- Manshantucket Pequot Tribe



Amador, Panama City, Panama



Hyannis Redevelopment Plan, Hyannis, MA



Bay Meadows Master Plan, San Mateo, CA



Dallas Fair Park Connectivity Plan, Dallas, TX



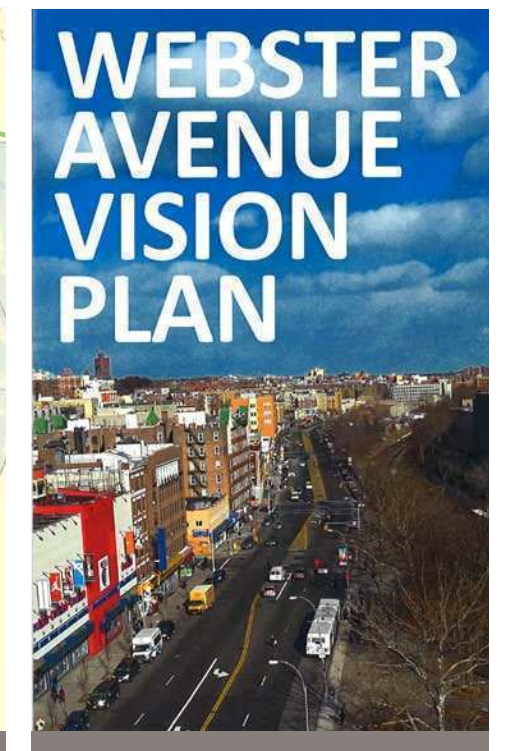
Detroit West Waterfront Open Space Framework Plan, Detroit, MI



Hoboken Cove Master Plan, Hoboken, NJ



Harvard University Allston Campus Master Plan, Boston, MA





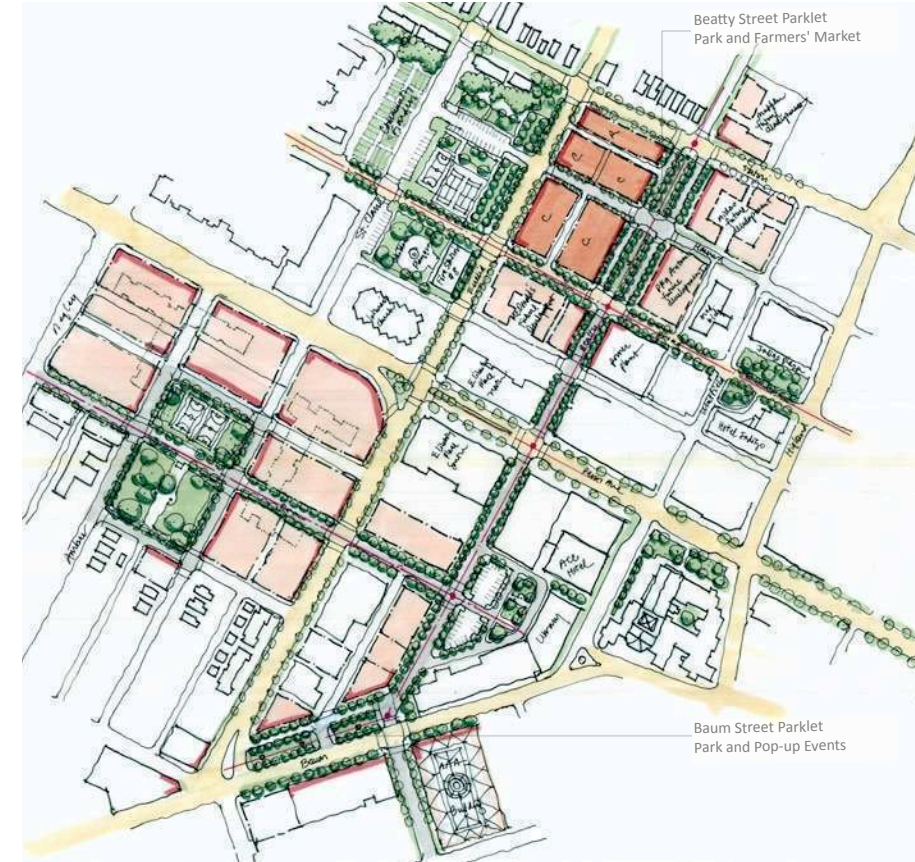
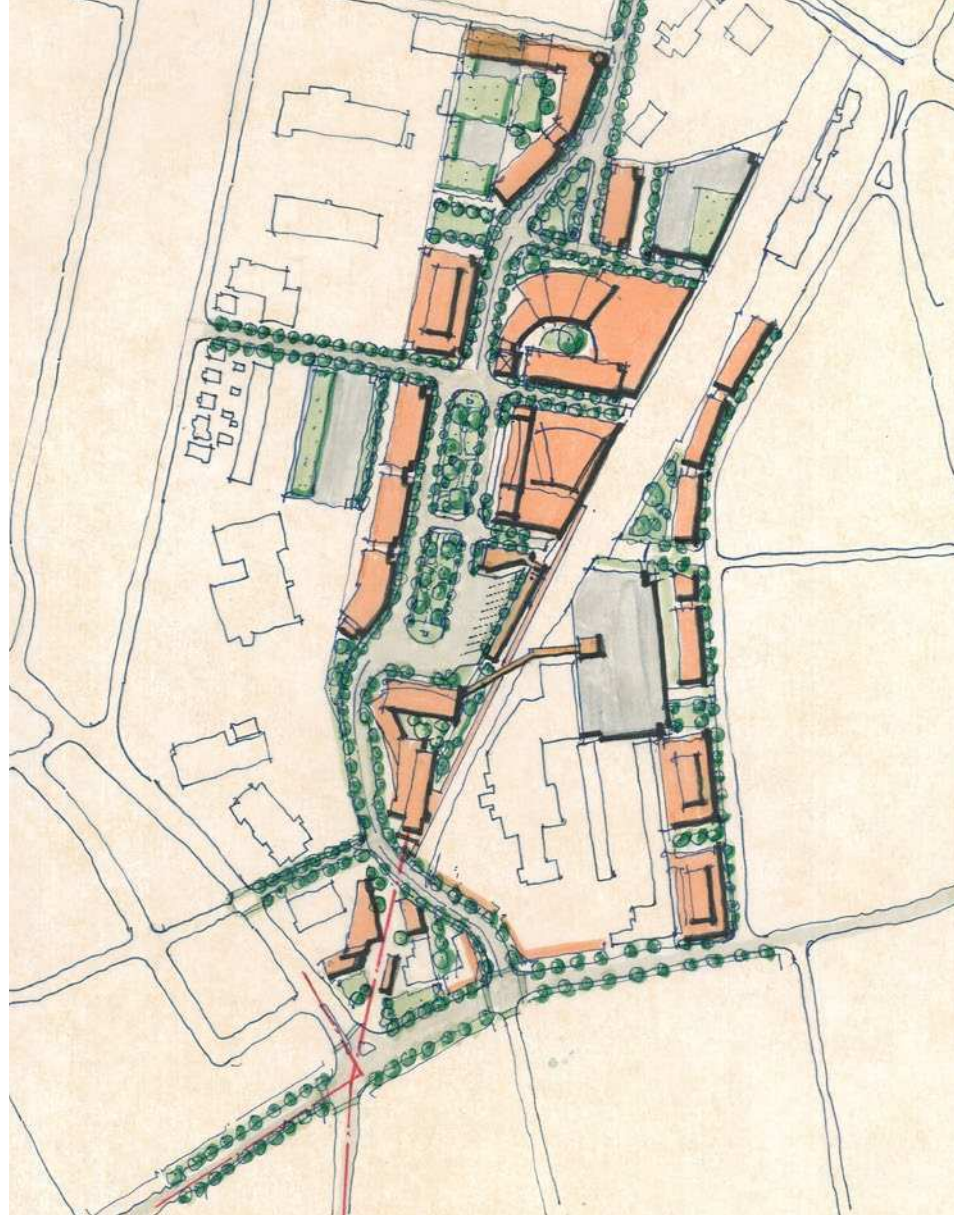
**Downtown Development Plan**  
Hyannis, Massachusetts

A development master plan was prepared for a 30 acre site in downtown Hyannis, in Cape Cod, Massachusetts. The site was used as a parking lot for long-distance shuttle buses between metro areas and had a few obsolete industrial zoned buildings.

The master plan, with an extensive public outreach process, was planned based on Transit-oriented Development principles. The new mixed-use neighborhood would be connected to the surrounding area by completing the street grid by Complete Streets.

A Spine Road and an linear park were the organizing element in the redevelopment plan. The road was designed to create commercial frontage and retail address to attract investment for new development. The streetscape design included sidewalk, street trees, parkway, bike lanes and on-street parking with an integrated green infrastructure system that collected rain water and controlled stormwater run-off.

This project was completed by Jonie Fu as Principal and Director of Urban Design at AECOM. (2013)



**Mellon's Orchard Strategic Plan**  
Pittsburgh, PA

Mellon's Orchard Strategic Plan is a market-based development and framework plan for a key sites within the neighborhood of East Liberty, Pittsburgh. The objective was to provide an armature to further East Liberty's regrowth in terms of public and private development, infrastructure improvements, and enhancing the public realm.

'Getting it right' in East Liberty required understanding of its place within the larger context of history, legacy development patterns, infrastructure and open-space, circulation, accessibility, as well as social and cultural influences. Systematic analysis and community visions forged the foundation for solid planning principles that informed and guided the Framework Plan. The community engagement process included workshops, postcard survey, and East Liberty Farmers' Market project booth.

This project is completed by Jonie Fu as Principal-in-Charge. (2016)

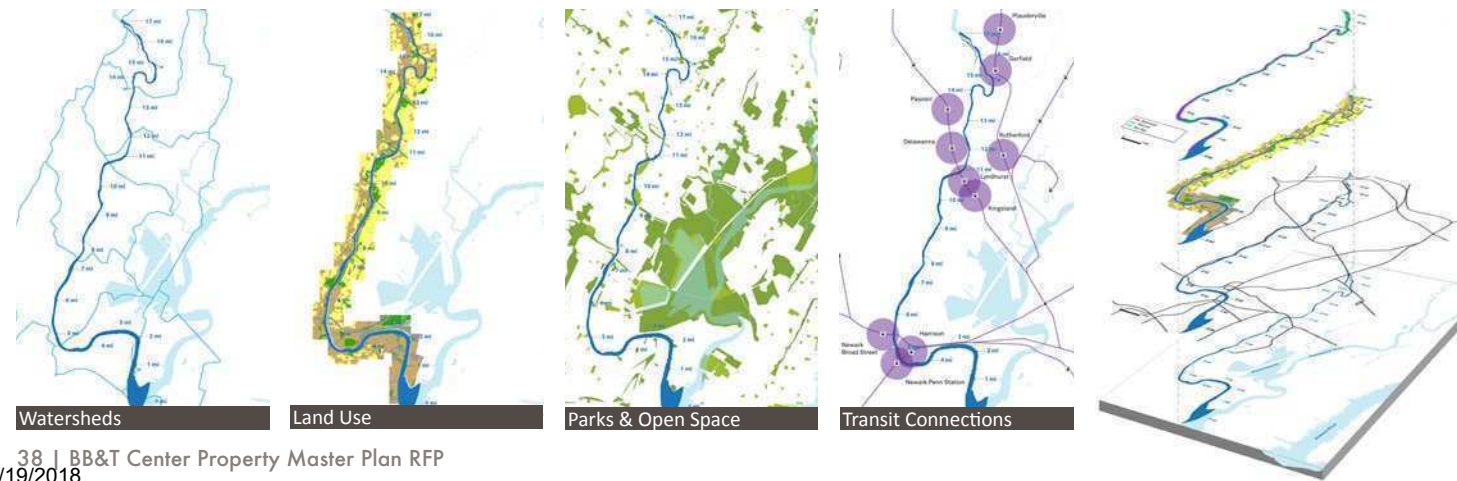
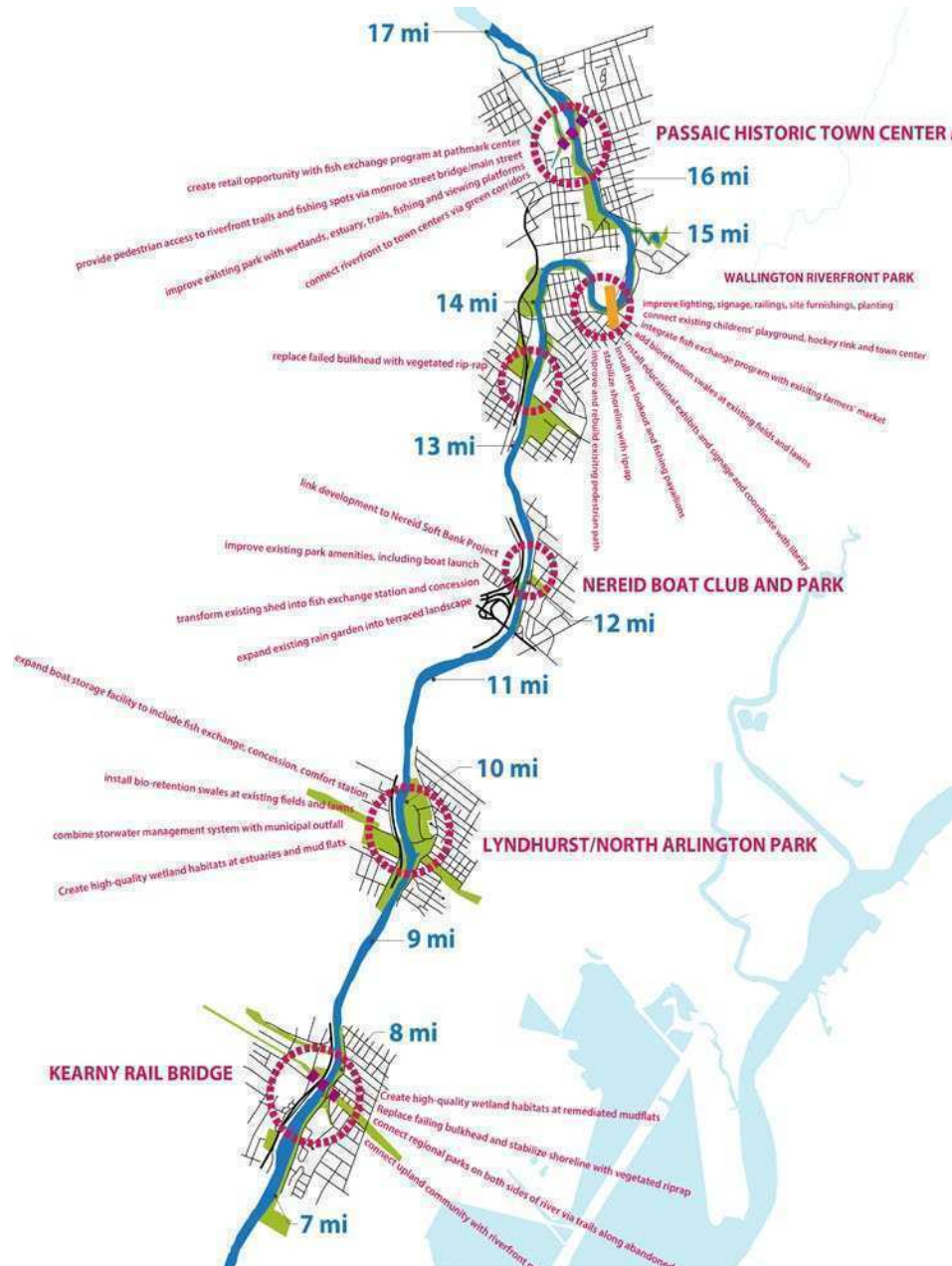




**Passaic River Communities Master Plan  
New Jersey**

The Communities Master Plan encompassed 4 counties, 14 cities and 34 miles of polluted shoreline along the Passaic River in New Jersey. The goal of this plan was to support and enhance remediation methods proposed by the EPA, cultivating mutually beneficial relationships between the river and the communities along its banks.

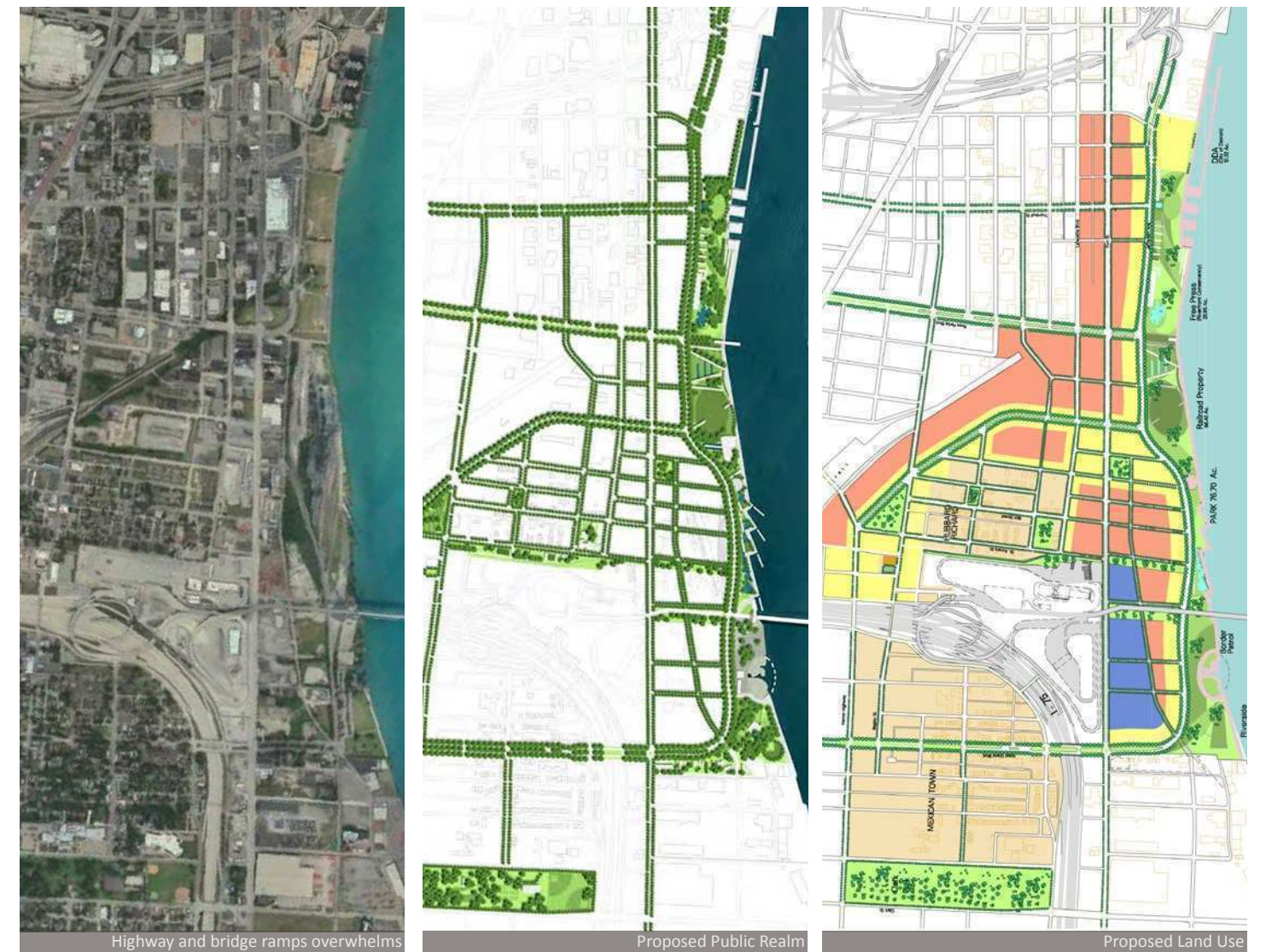
The study examined existing conditions on the three scales, including access to the river, river crossings, potential commercial centers at transit hubs, ecological systems, toxicity and condition of riverbanks, commercial and recreational use of the river, demographics and social equity, and connections to parks and open spaces. The Plan identified twelve site-specific Action Steps, with one pilot project preceding to the design phase. Next Steps were defined for creating a unified and cohesive vision of the entire Lower Passaic River, integrating public outreach, and building consensus for the vision. This project was completed by Jonie Fu as a Principal and Director of Urban Design at AECOM. (2014)



**Detroit West Riverfront Framework Plan  
Detroit, MI**

As part of a large and publicly sponsored effort to revitalize it's riverfront, the city of Detroit focused on 300 acres to the west of downtown composed of abandoned railroads, underutilized lands, and poorly maintained industrial buildings. The Ambassador Bridge Landing and Customs area dominated the site with heavy truck traffic, and many communities were cut off from river access by I-175. The master plan focused on a new park system that grew from a series of new streets and blocks that overcame the major infrastructure hurdles that blocked the communities from the river.

The plan proposed a new Riverside Drive that defined a 75-acre Riverfront Park and a complete street network that became the framework for mixed-use development. The scale of the development was sensitive to each nearby neighborhood and their character. Jonie Fu was the Design Partner on this project while at Cooper Robertson.

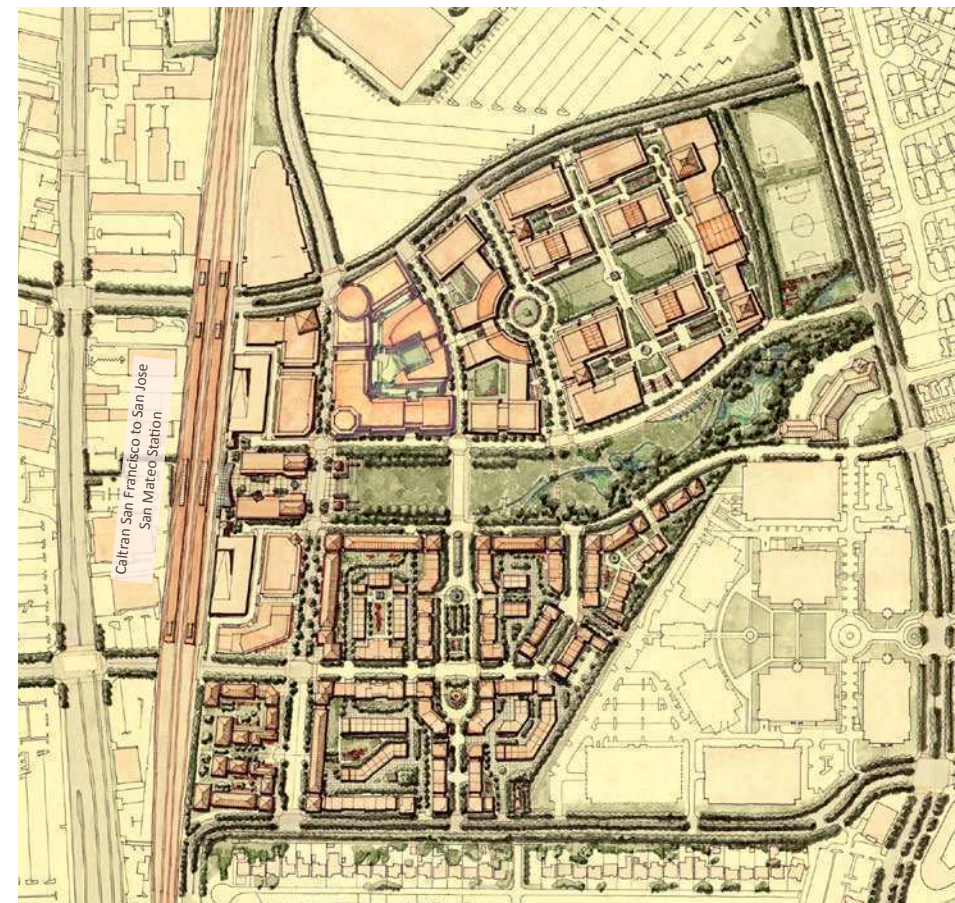
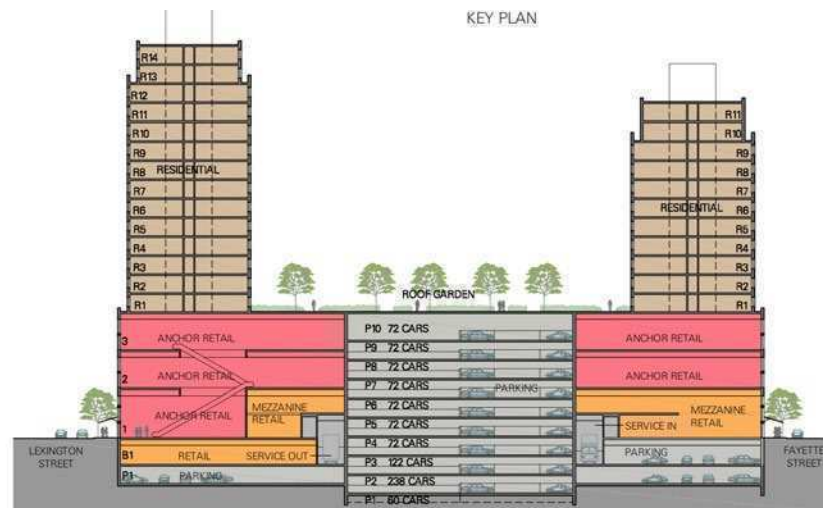
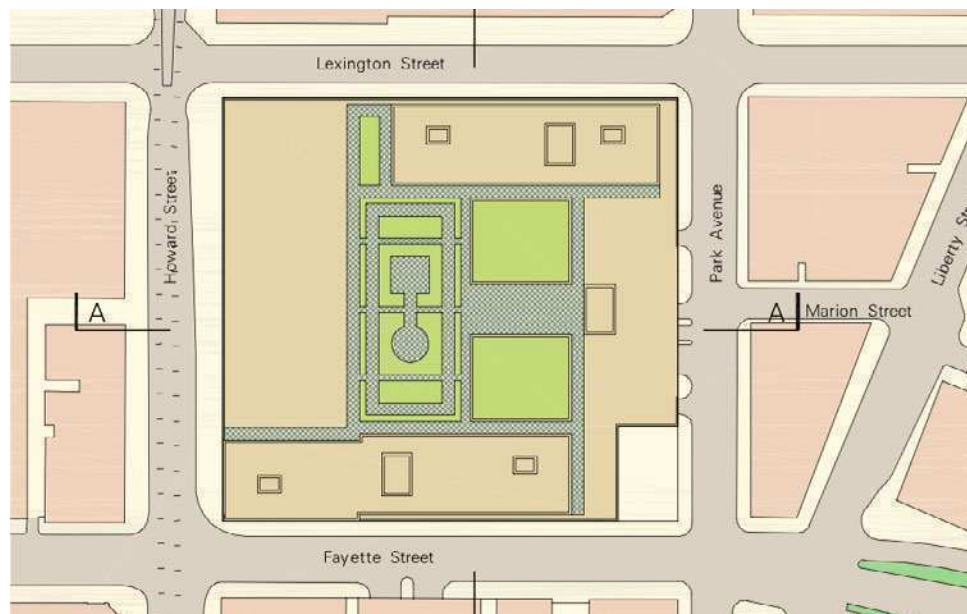




**Lexington Square  
Redevelopment Plan**  
Baltimore, MD

Located in the heart of Downtown Baltimore's West Side, Lexington Square is a mixed-use retail and residential redevelopment of an existing municipal bus garage facility. The project encompasses two city blocks and will serve as a shopping and dining destination to greater Downtown Baltimore and the wave of residential development taking place in the City's booming West Side within walking distance from Baltimore's famed Inner Harbor, Camden Yards, and accessible by the City's light rail and subway. Lexington Square will feature more than 200,000 square feet of retail space in three stories, all at the base of more than 400 residential apartments and a parking garage embedded within the block without exposure to the cityscape.

Jonie Fu completed this project as Principal-in-Charge while at Cooper Robertson.



**Bay Meadows Master Plan**  
San Mateo, CA

The 110-acre site is situated along the commuter Caltrans line between San Francisco and San Jose and was the former Bay Meadows race track. The master plan is developed using TOD development principles and included a town center adjacent to the improved existing train station and a central park that served the entire new district. The plan proposed 800,000 square feet of Class A office space in a campus setting and 2,400 residential units in a variety of housing types, including town homes, apartments, and single-family homes. The main street near the train station provides neighborhood retail and shopping within walking distance of the residential and the office districts.

Jonie Fu served as Design Partner while at Cooper Robertson. The master plan and the form-based code were approved by the City in 2009 and 2010 respectively. First phase multi-family residential units were completed in 2014.

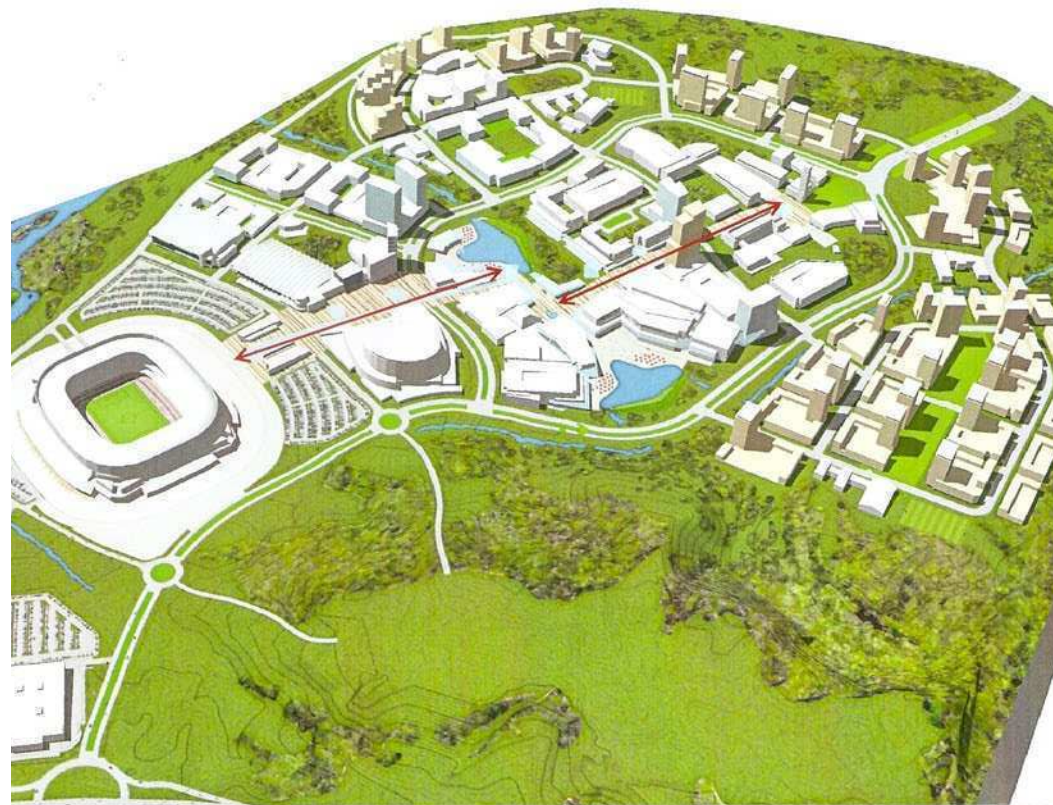


**Cidade de Copa**

Recife, Brazil

Cidade de Copa was a mix-used district created for the 2014 World Cup, Futura Capiparibe, on the eastern edge of the Recife metropolitan area. The goal was to capitalize on the investment of the new stadium and road and rail infrastructure to generate new growth in the area. The master plan proposed several sub-districts: a healthcare campus, a university campus, a tech campus surrounded by residential developments. A multi-use arena connected the new stadium to a shopping district at the center of the site with a pedestrian promenade that sits on the ridge of the hill.

This project was completed by Jonie Fu as a Principal and Director of Urban Design at AECOM. (2012)



**Stadium Village at University of Manitoba**

Winnipeg, Manitoba

University of Manitoba, founded in 1877, located in Winnipeg, Canada is one of Canada's largest, most comprehensive research and higher education and post secondary institutions. Our goal was to design for a long-term vision building upon the beauty and historic character of Fort Garry campus and creating a model campus community for sustainability. Stadium Village consisted of 2,500 multi-family mid- and high-rise residential units for students, graduate students, and faculty. This project was completed by Jonie Fu as a Principal and Director of Urban Design at AECOM. (2014)





**Riverfront Wetlands Park**  
East Newark, NJ

The Riverfront Park offered a unique opportunity to redefine the relationship between a community and a river in a neighborhood that currently has very little recreational areas built or planned. The entire site lies within the FEMA 100-year floodplain, along the shores of a polluted river that is targeted for dredging as part of a larger clean-up effort. The goal of the project was to propose revitalization strategies that would benefit the community through the inclusion of passive recreation open space, educational programming, and environmental litigation that added ecological, economic, and social value to the community. The proposed conceptual design features a tiered rain garden stepping up from the water to the street level, a continuous bulkhead at the river's edge with a promenade and lookout seating area. This park concept design was completed by Jonie Fu as the Design Principal at AECOM. (2014)



**Pike and Allen Streets Streetscape**  
New York, NY

The reconstruction of the Pike and Allen Street Malls created an enhanced and unified corridor for pedestrian and bicycle movement, as well as a series of green, social and neighborhood spaces that responded to context, while creating connections between the upland, city and the East River Waterfront.

One of the design goals was to create a renewed street identity and vitality through the development of the new park and bikeways for the Chinatown neighborhood. The aesthetic of the place took cues from the history of this distinctive neighborhood and from the new design of the East River waterfront. Design contributed to a heightened sense of place through paving, curbs, seating, planting, fencing/barriers, bike racks, and strategies of protecting people from traffic and making them feel safe.

The project also implemented high performance guidelines and promoted alternative transportation initiatives contained within PlaNYC 2030 and NYC DOT Sustainable Street goals, through use of recycled materials, taking stormwater runoff from the bikeway into stormwater areas on the malls, and increasing the shade provided, thus reducing the heat island effect.

Pike and Allen Streets Improvement Project was selected as a Case Study by the National Association of City Transportation Officials to be an exemplary design and implementation of streetscape and street improvement.

This project was completed with Jonie Fu as a Principal and Director of Urban Design while at AECOM (2013).



**Jonie Fu, AIA NCARB**

Principal-in-Charge



Jonie Fu has provided urban planning and design leadership for award-winning projects for thirty years. Jonie is trained as an architect and developed a career focus in urban design. Believing that every city is unique and every place distinctive, Jonie is interested in understanding the physical design issues of a place and its context and above all the relationship between the built and natural environments. Her experience in urban design includes strategic planning, framework plans, master plans, development plans and building design. She is particularly interested in secondary American cities with the need to address financial challenges, downtown viability, neighborhood feasibility, and long-term planning strategies.

Prior to founding her own studio in 2015, Jonie was head of urban design studios in renowned architectural firms for more than 20 years. Jonie's master plans have won numerous awards nationally. She speaks regularly on city-making and place-making, at Center of Architecture and industry-related conferences, mostly recently at the New American City conference hosted by New York University.

**Firm**

**Fu Wilmers Design | Architecture + Urbanism**  
Founding Partner, 2015-Present

**Experience**

AECOM 2011-2014  
Principal, Director of Urban Design  
FuMorton Architects 2010-2011  
Partner  
Cooper, Robertson & Partners 1996-2010  
Partner, Urban Design Studio Lead  
Ehrenkrantz, Eckstut and Kuhn 1987-1996  
(now Perkins & Eastman)  
Sr. Associate and Urban Designer

**Education**

Columbia University  
Master of Science Architecture & Urban Design  
University of Southern California  
Bachelor of Architecture, School of Architecture

**Registration and Affiliations**

Registered Architect, NY and PA  
American Institute of Architects (AIA)  
Certified, National Council of Architectural  
Registration Boards (NCARB)  
Urban Land Institute (ULI)  
Society of College and University Planners  
(SCUP)  
Board Member and President Emerita, Alumni  
Board, Graduate School of Architecture,  
Columbia University

**Awards, Honors and Presentations**

University of Manitoba Master Plan  
Honorable Mention, Winnipeg, Canada, 2013  
Urban Center Density and Infrastructure  
Speaker/Panelist, The New American City  
Conference 2014  
Chula Vista Bayfront Master Plan  
Education Award, American Planning  
Association San Diego Chapter  
San Diego, California 2010  
Memphis Riverfront Master Plan  
Special Recognition Award, Boston Architect

Practicing with big firm experience but in a small firm culture by choice, Jonie is the most hands-on dive-deep Principal-in-Charge who attend project meetings consistently and goes in the field, sketches, and builds models alongside her team.

**Relevant Experience with Stadium/Arena District Planning****Nationals Ballpark District Plan, Washington, DC****Client: Anacostia Waterfront Corporation**

A 150-acre special district planned around the Washington Nationals Stadium, transformed the former industrial area into a lively, authentic neighborhood on the Anacostia Riverfront.

**Miami Cultural District Master Plan with AA Arena, Miami, FL****Client: City of Miami, Florida**

A master plan for 66-acres of city-owned land east of Biscayne Boulevard was developed to bring cultural and entertainment elements together at Miami's waterfront in a park setting. Phase One called for the building of a sports arena, which is now the home of the Miami Heat. Phase Two included the building of Miami Art Museum and Science Museum. The remaining 32 acres was designed as a waterfront park which connected the upland neighborhoods to the waterfront.

**Chester Waterfront with PPL Park, Chester, PA****Client: The Buccini Pollin Group**

The master plan organized mixed-use development for 147-acre brownfield site by first considering the public realm plan consisting of riverwalk, boulevards, parks and plazas. A 20,000 seat soccer stadium was situated on the river and would be home to Philadelphia Union, a major league soccer club that opened in 2012.

**Downtown Newark with Prudential Center, Newark, NJ****Client: Edison Properties**

Prepared for Edison Properties and the City of Newark in anticipation of a proposed multi-purpose venue. The plan outlined a Downtown Sports and Entertainment District to integrate existing and future development with the proposed multi-purpose venue. The master plan tied together a mixed program of office, retail, and hotel as well as signature open spaces that would serve the City and reinforce the connection from Newark's Penn Station to the arena. The first phase included the new arena and commercial development on the immediate adjacent blocks. Subsequent phases will expand the district to Penn Station, Amtrak's stop in Newark.

**Arlington Town Center with Rangers Stadium, Arlington, TX****Client: City of Arlington, Texas**

In Arlington, where two sports stadiums (The Rangers Ballpark and the Dallas Cowboys Stadium) are neighbor facilities, the city sought a plan to integrate the stadiums in an urban setting and to pedestrianize the parking lots surrounding both facilities. Along with 400 units of apartments, more than 500,000sf of retail and a system of parks and streets created an authentic shopping experience that focus on year round uses.

**Stadium Village at University of Manitoba Master Plan, Winnipeg, Canada****Client: University of Manitoba**

One of the five shortlisted finalists and awarded an honorable men on for this international design competition. Led the team to design a model campus community for sustainability by a whole-system evaluation of the public realm, restoration on of the historic regional landscape, and creation of an ecological living lab on campus.

**Relevant Experience with Mixed-use Urban Development****Mellon's Orchard South Strategic Plan, Pittsburgh, PA****Client: The Urban Redevelopment Authority, City of Pittsburgh**

A market-based development and framework plan for a key site in the neighborhood of East Liberty, Pittsburgh. The team approached the assignment as a city-building exercise and identified key strategies to improve infrastructure, open spaces, walkability, street connectivity to broaden place-making transformation and support favorable development.

**Civic Center Master Plan, University of Los Andes, Bogotá, Colombia****Client: University of Los Andes/Role: Lead Design Architect**

Design architect for a university civic center design competition by invitation of a local architect for a high profile under-utilized site fronting a historical plaza. Master plan included three buildings; a student success center, an academic and gallery building, and a theater building with faculty offices above. The project serves as a university gateway and is situated where the hills meet the flats and where the bucolic campus meets the urban city.

**Downtown Hyannis Redevelopment Plan, Hyannis, MA****Client: Cape Cod Rapid Transit Authority**

Infill mixed-use development study for 30 acres of at-grade parking facilities that serves long distance buses and a seasonal train station in downtown Hyannis. The plan connected the isolated site to surrounding neighborhoods by new streets and organized the internally-oriented parcels with a linear park to create frontage for new development parcels.

**Harbor Point Master Plan, Stamford, CT****Client: BLT Development and Lubert Adler Development Company**

Transformed 80 acres of industrial brown field into five mixed-use neighborhoods based on a network of open spaces. The project has been awarded LEED-ND Gold, one of only 25 such projects in the world. Prepared parcel-by-parcel zoning guidelines for the City of Stamford.

**Potomac Yard Small Area Plan, Alexandria, VA****Client: City of Alexandria, VA**

The Small Area Plan proposed redevelopment of the former Potomac Yard Shopping Center on Route 1 in Alexandria. Block by block Form Based Code was prepared and adopted by City Council into city zoning to guide the future development.

**Bronx Quad Cultural District Improvement Plan, Bronx, NY****Client: The New York Botanical Garden, New York Wildlife Conservation Society, Fordham University, Montefiore Hospital**

An district wide improvement plan that included development scenarios, infrastructure, transportation, roadways, and major corridor upgrades spearheaded by four local cultural institutions prepared for an multi-agency panel led by the NYC Mayor's Office.

**Detroit West Waterfront Framework Plan, Detroit, MI****Client: The Kresge Foundation**

A framework development plan west of Downtown Detroit to cohere several neighborhoods with isolated and under-developed blocks inundated by the infrastructure (highways and ramps) of the Ambassador Bridge.

**Enright Park Public Forum, Pittsburgh, PA****Client: Department of City Planning, City of Pittsburgh**

Principal-in-Charge for a community facilitation project to envision the future of Enright Park. Worked with stakeholders and conducted 2 public workshops over a period of four months to establish guiding principles before City Council's vote of approval.

### Location

The lead architect/planner, Fu Wilmers Design | Architecture + Urbanism, is located in Fort Lauderdale, Florida. The firm has extensive experience in providing architectural and planning services to Broward County and has a strong understanding of the local market and regulatory environment.

### Time and Budget

We are proud of our project management capabilities. Project schedule and budget is established with client input at the beginning of every assignment in our office. We conduct monthly project management report to track project progress against schedule and budget. We take schedule and budget seriously and are able and willing to meet the six months time frame and the \$350,000 budget requirement.

### Volume of Work

Fu Wilmers Design | Architecture + Urbanism has not contracted with Broward County previously and therefore the volume of previous work paid by Broward County is \$0.

# 8 References



## Vendor Reference Verification Form

Broward County Solicitation No. and Title:

No. TBD and BB&T Center Property Master Planning

Reference for: fwd | A+U

Organization/Firm Name providing reference:

Urban Redevelopment Authority of Pittsburgh

Contact Name: Robert Rubinstein Title: Executive Director Reference date: 7/30/18

Contact Email: rrubinstein@ura.org Contact Phone: 412-255-666

Name of Referenced Project: Mellon's Orchard South Strategic Plan

Contract No. N/A Date Services Provided: 3/2015 to 12/2015 Project Amount: \$100,000

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Urban Design, planning, community engagement

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

Verified via:  EMAIL  VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

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**BROWARD COUNTY**  
Vendor Reference Verification Form

Broward County Solicitation No. and Title:  
No. TBD and BB&T Center Property Master Planning

Reference for: FU WILMERS DESIGN

Organization/Firm Name providing reference: I WAS THE DEVELOPMENT EXEC IN CHARGE OF THE PROJECT AND A VP AT FOREST CITY WATSON

Contact Name: THOMAS ARCHER Title: V.P. Reference Date: 7/23/18

Contact Email: TOM.ARCHER@FSKANSKA.COM Contact Person: (CALL) 202.262.5255

Name of Referenced Project: WASHINGTON DC BALLPARK MASTER PLAN

Contract No. \_\_\_\_\_ Date Services Provided: JAN 2005 TO JULY 2006 Project Amount: \$ 300,000

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)  
AS A VICE PRESIDENT OF DEVELOPMENT FOR FOREST CITY WATSON WE ENGAGED COOPER ROBERTSON TO LEAD A TEAM OF CONSULTANTS.

Verified via: EMAIL VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

All information provided is Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County to deny the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.115 of the Broward County Code.

**BROWARD COUNTY**  
Vendor Reference Verification Form

Vendor is required to submit completed Reference Verification Forms for previous projects referenced in its submittal. Vendor should provide the Vendor Reference Verification Form to its reference organization/firm to complete and return to the Vendor's attention. Vendor should submit the completed Vendor Reference Form with its response by the solicitation's deadline. The County will verify references provided as part of the review process. Provide a minimum of three (3) non-Broward County Board of County Commissioners' references.

JONIE FU AND RANDY MORTON LED THE TEAM. IT WAS A GREAT COLLABORATIVE EXPERIENCE THAT INVOLVED CITY PARTICIPATION, VARIOUS CONSULTANTS AND SEVERAL PRIVATE SECTOR DEVELOPERS INCLUDING A MAJOR LEAGUE BASEBALL FRANCHISE. THE CHALLENGES WERE IMMENSE AND I GIVE TREMENDOUS CREDIT TO THE DESIGN TEAM IN DEVELOPING A MASTER PLAN THAT HAS, IN LARGE PART, BEEN IMPLEMENTED. I TAKE GREAT PRIDE IN BEING PART OF THE PROCESS AND SEEING THEIR IDEAS TAKE FORM AND STIMULATE A BUSTLING COMMUNITY OF RESIDENCES, OFFICES, RETAIL, SPORTS VENUE THAT'S CONNECTED TO THE WATERFRONT.





Vendor Reference Verification Form

Broward County Solicitation No. and Title:

No. TBD and BB&T Center Property Master Planning

Reference for: Randy Morton

Organization/Firm Name providing reference:

City of St. Petersburg, FL Reference date: 7/9/18

Contact Name: Alan Delisle Title: Development Administrator Contact Phone: (727) 262-8990

Contact Email: Alan.delisle@stpete.org

Name of Referenced Project:

Contract No. Date Services Provided: Project Amount:

to

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

Description of services provided by Vendor: Master Plan for 86 acre site where Tampa Bay Rays currently play.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
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b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Best I have ever worked with!

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

No. TBD and BB&T Center Property Master Planning

Reference for: Randall Morton

Organization/Firm Name providing reference:

SAN Diego Unified Port / ANN MOORE

Contact Name: ANN MOORE Title: Port Commissioner Reference date: 7/10/18

Contact Email: AMOORE@NMAlawfirm.com Contact Phone: 619-733-3332

Name of Referenced Project: Port master Plan Update

Contract No. Date Services Provided: Project Amount:

Aug. 2013 to MAY 2016 \$ 650,000

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

Description of services provided by Vendor: In charge of updating Port's MASTER Plan, which included planning, visioning and civic engagement. - See attached letter.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

See attached letter.

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fwd | A+U

[www.fuwilmersdesign.com](http://www.fuwilmersdesign.com)  
[info@fuwilmersdesign.com](mailto:info@fuwilmersdesign.com)

222 Broadway 19th Floor  
New York, New York 10038



**Vendor Reference Verification Form**

Broward County Solicitation No. and Title:

No. TBD and BB&T Center Property Master Planning

Reference for: fwd | A+U

Organization/Firm Name providing reference:

Urban Redevelopment Authority of Pittsburgh

Contact Name: Robert Rubinstein Title: Executive Director Reference date: 7/30/18

Contact Email: rrubinstein@ura.org Contact Phone: 412-255-6663

Name of Referenced Project: Mellon's Orchard South Strategic Plan

Contract No. N/A Date Services Provided: 3/2015 to 12/2015 Project Amount: \$100,000

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Urban Design, planning, community engagement

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service			<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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3. Timeliness of:				
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b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

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Vendor Reference Verification Form

Broward County Solicitation No. and Title:

No. TBD and BB&T Center Property Master Planning

Reference for: FU WILMERS DESIGN

Organization/Firm Name providing reference: I WAS THE DEVELOPMENT EXEC IN CHARGE OF THE PROJECT AND A VP AT FOREST CITY WILMERS

Contact Name: THOMAS ARCHER Title: V.P. Reference Date: 7/23/18

Contact Email: TOM.ARCHER@FSKANSKA.COM Contact Phone: (CAL) 202.262.5255

Name of Referenced Project: WILMINGTON DC BALLPARK MASTER PLAN

Contract No. \_\_\_\_\_ Date Services Provided: JAN 2005 TO JULY 2006 Project Amount: \$ 300,000

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
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5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

AS A VICE PRESIDENT OF DEVELOPMENT FOR FOREST CITY WILMERS WE ENGAGED COOPER ROBERTSON TO LEAD A TEAM OF CONSULTANTS.

Verified via: EMAIL VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

All information provided is Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the Commission in the award, negotiation of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 211.16 of the Broward County Code.



### Vendor Reference Verification Form

Vendor is required to submit completed Reference Verification Forms for previous projects referenced in its submittal. Vendor should provide the Vendor Reference Verification Form to its reference organization/firm to complete and return to the Vendor's attention. Vendor should submit the completed Vendor Reference Form with its response by the solicitation's deadline. The County will verify references provided as part of the review process. Provide a minimum of three (3) non-Broward County Board of County Commissioners' references.

JONIE FU AND RANDY WILSON LED THE TEAM.  
IT WAS A GREAT COLLABORATIVE EXPERIENCE  
THAT INVOLVED CITY PARTICIPATION, VARIOUS  
CONSULTANTS AND SEVERAL PRIVATE SECTOR  
DEVELOPERS INCLUDING A MAJOR LEAGUE BASEBALL  
FRANCHISE. THE CHALLENGES WERE IMMENSE  
AND I GIVE TREMENDOUS CREDIT TO THE DESIGN  
TEAM IN DEVELOPING A MASTER PLAN THAT  
HAS, IN LARGE PART, BEEN IMPLEMENTED.  
I TAKE GREAT PRIDE IN BEING PART OF THE  
PROCESS AND SEEING THEIR IDEAS TAKE FORM  
AND STIMULATE A BUSTLING COMMUNITY OF  
RESIDENCES, OFFICES, RETAIL, ~~AND~~ SPORTS VENUE THAT'S  
CONNECTED TO THE WATERFRONT.





**Vendor Reference Verification Form**

Broward County Solicitation No. and Title:

No. TBD and BB&T Center Property Master Planning

Reference for: Janie Fu - fwd / A+U

Organization/Firm Name providing reference:

City of Pittsburgh

Contact Name: Justin Miller Title: Principal Tr. Planner Reference date: 7/24/2018

Contact Email: justin.miller@pittsburghpa.gov Contact Phone: 412-255-2517

Name of Referenced Project: Enright Park Public Forum

Contract No. \_\_\_\_\_ Date Services Provided: \_\_\_\_\_ Project Amount: \_\_\_\_\_

Jan 2017 to Apr 2017

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Excellent experience - highly recommended

\*\*\*THIS SECTION FOR COUNTY USE ONLY\*\*\*

Verified via:  EMAIL  VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

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3/29/2018 1:58 AM





**Vendor Reference Verification Form**

Broward County Solicitation No. and Title:

No. TBD and BB&T Center Property Master Planning

Reference for: Randy Morton  
Organization/Firm Name providing reference:

City of St. Petersburg, FL 2/9/18  
Contact Name: Alan Delisle Title: Development Administrator Reference date: (727) 262-8990  
Contact Email: Alan.delisle@stpete.org Contact Phone:  
Name of Referenced Project:

Contract No. \_\_\_\_\_ Date Services Provided: \_\_\_\_\_ Project Amount: \_\_\_\_\_  
to \_\_\_\_\_

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

Description of services provided by Vendor: Master Plan for 86 acre site where Tampa Bay Rays currently play.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Best I have ever worked with!

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**Vendor Reference Verification Form**

Broward County Solicitation No. and Title:

**No. TBD and BB&T Center Property Master Planning**

Reference for: Randall MORTON

Organization/Firm Name providing reference:  
SAN Diego Unified Port / ANN MOORE

Contact Name: ANN MOORE Title: Port Commissioner Reference date: 7/10/18

Contact Email: AMOORE@NMAlawfirm.com Contact Phone: 619-733-3332

Name of Referenced Project: Port MASTER Plan Update

Contract No. \_\_\_\_\_ Date Services Provided: Aug. 2013 to MAY 2016 Project Amount: \$ 650,000

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**

In charge of updating Port's MASTER Plan, which included planning, visioning and civic engagement. - See attached letter.

**Please rate your experience with the referenced Vendor:**

Needs Improvement      Satisfactory      Excellent      Not Applicable

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4. Project completed within budget	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5. Cooperation with:				
a. Your Firm	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Subcontractor(s)/Subconsultant(s)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Regulatory Agency(ies)	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

See attached letter.

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Verified via:  EMAIL  VERBAL Verified by: \_\_\_\_\_ Division: \_\_\_\_\_ Date: \_\_\_\_\_

All information provided to Broward County is subject to verification. Vendor acknowledges that inaccurate, untruthful, or incorrect statements made in support of this response may be used by the County for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code.

## Supplier: Fu Wilmers Architects

### Standard Instructions to Vendors Request for Proposals, Request for Qualifications, or Request for Letters of Interest

Vendors are instructed to read and follow the instructions carefully, as any misinterpretation or failure to comply with instructions may lead to a Vendor's submittal being rejected.

**Vendor MUST submit its solicitation response electronically and MUST confirm its submittal in order for the County to receive a valid response through BidSync. Refer to the [Purchasing Division website](#) or contact BidSync for submittal instructions.**

#### A. Responsiveness Criteria:

In accordance with Broward County Procurement Code Section 21.8.b.65, a Responsive Bidder [Vendor] means a person who has submitted a proposal which conforms in all material respects to a solicitation. The solicitation submittal of a responsive Vendor must be submitted on the required forms, which contain all required information, signatures, notarizations, insurance, bonding, security, or other mandated requirements required by the solicitation documents to be submitted at the time of proposal opening.

Failure to provide the information required below at the time of submittal opening may result in a recommendation Vendor is non-responsive by the Director of Purchasing. The Selection or Evaluation Committee will determine whether the firm is responsive to the requirements specified herein. The County reserves the right to waive minor technicalities or irregularities as is in the best interest of the County in accordance with Section 21.30.f.1(c) of the Broward County Procurement Code.

Below are standard responsiveness criteria; refer to **Special Instructions to Vendors**, for Additional Responsiveness Criteria requirement(s).

#### 1. Lobbyist Registration Requirement Certification

Refer to **Lobbyist Registration Requirement Certification**. The completed form should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

#### 2. Addenda

The County reserves the right to amend this solicitation prior to the due date. Any change(s) to this solicitation will be conveyed through the written addenda process. Only written addenda will be binding. If a "must" addendum is issued, Vendor must follow instructions and submit required information, forms, or acknowledge addendum, as instructed therein. It is the responsibility of all potential Vendors to monitor the solicitation for any changing information, prior to submitting their response.

#### B. Responsibility Criteria:

Definition of a Responsible Vendor: In accordance with Section 21.8.b.64 of the Broward County Procurement Code, a Responsible Vendor means a Vendor who has the capability in all respects to perform the contract requirements, and the integrity and reliability which will assure good faith performance.

The Selection or Evaluation Committee will recommend to the awarding authority a determination of



a Vendor's responsibility. At any time prior to award, the awarding authority may find that a Vendor is not responsible to receive a particular award.

Failure to provide any of this required information and in the manner required may result in a recommendation by the Director of Purchasing that the Vendor is non-responsive.

Below are standard responsibility criteria; refer to **Special Instructions to Vendors**, for Additional Responsibility Criteria requirement(s).

## 1. **Litigation History**

- a. All Vendors are required to disclose to the County all "material" cases filed, pending, or resolved during the last three (3) years prior to the solicitation response due date, whether such cases were brought by or against the Vendor, any parent or subsidiary of the Vendor, or any predecessor organization. A case is considered to be "material" if it relates, in whole or in part, to any of the following:
  - i. A similar type of work that the vendor is seeking to perform for the County under the current solicitation;
  - ii. An allegation of negligence, error or omissions, or malpractice against the vendor or any of its principals or agents who would be performing work under the current solicitation;
  - iii. A vendor's default, termination, suspension, failure to perform, or improper performance in connection with any contract;
  - iv. The financial condition of the vendor, including any bankruptcy petition (voluntary and involuntary) or receivership; or
  - v. A criminal proceeding or hearing concerning business-related offenses in which the vendor or its principals (including officers) were/are defendants.
- b. For each material case, the Vendor is required to provide all information identified on the **Litigation History Form**.
- c. The County will consider a Vendor's litigation history information in its review and determination of responsibility.
- d. If the Vendor is a joint venture, the information provided should encompass the joint venture and each of the entities forming the joint venture.
- e. A Vendor is also required to disclose to the County any and all case(s) that exist between the County and any of the Vendor's subcontractors/subconsultants proposed to work on this project.
- f. Failure to disclose any material case, or to provide all requested information in connection with each such case, may result in the Vendor being deemed non-responsive.

## 2. **Financial Information**

- a. All Vendors are required to provide the Vendor's financial statements at the time of submittal in order to demonstrate the Vendor's financial capabilities.
- b. Each Vendor shall submit its most recent two years of financial statements for review. The financial statements are not required to be audited financial statements. The annual financial statements will be in the form of:
  - i. Balance sheets, income statements and annual reports; or
  - ii. Tax returns; or

iii. SEC filings.

If tax returns are submitted, ensure it does not include any personal information (as defined under Florida Statutes Section 501.171, Florida Statutes), such as social security numbers, bank account or credit card numbers, or any personal pin numbers. If any personal information data is part of financial statements, redact information prior to submitting a response to the County.

- c. If a Vendor has been in business for less than the number of years of required financial statements, then the Vendor must disclose all years that the Vendor has been in business, including any partial year-to-date financial statements.
- d. The County may consider the unavailability of the most recent year's financial statements and whether the Vendor acted in good faith in disclosing the financial documents in its evaluation.
- e. Any claim of confidentiality on financial statements should be asserted at the time of submittal. Refer to **Standard Instructions to Vendors**, Confidential Material/ Public Records and Exemptions for instructions on submitting confidential financial statements. The Vendor's failure to provide the information as instructed may lead to the information becoming public.
- f. Although the review of a Vendor's financial information is an issue of responsibility, the failure to either provide the financial documentation or correctly assert a confidentiality claim pursuant to the Florida Public Records Law and the solicitation requirements (Confidential Material/ Public Records and Exemptions section) may result in a recommendation of non-responsiveness by the Director of Purchasing.

3. **Authority to Conduct Business in Florida**

- a. A Vendor must have the authority to transact business in the State of Florida and be in good standing with the Florida Secretary of State. For further information, contact the Florida Department of State, Division of Corporations.
- b. The County will review the Vendor's business status based on the information provided in response to this solicitation.
- c. It is the Vendor's responsibility to comply with all state and local business requirements.
- d. Vendor should list its active Florida Department of State Division of Corporations Document Number (or Registration No. for fictitious names) in the **Vendor Questionnaire**, Question No. 10.
- e. If a Vendor is an out-of-state or foreign corporation or partnership, the Vendor must obtain the authority to transact business in the State of Florida or show evidence of application for the authority to transact business in the State of Florida, upon request of the County.
- f. A Vendor that is not in good standing with the Florida Secretary of State at the time of a submission to this solicitation may be deemed non-responsible.
- g. If successful in obtaining a contract award under this solicitation, the Vendor must remain in good standing throughout the contractual period of performance.

4. **Affiliated Entities of the Principal(s)**

- a. All Vendors are required to disclose the names and addresses of "affiliated entities" of the



Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County. The Vendor is required to provide all information required on the **Affiliated Entities of the Principal(s) Certification Form**.

- b. The County will review all affiliated entities of the Vendor's principal(s) for contract performance evaluations and the compliance history with the County's Small Business Program, including CBE, DBE and SBE goal attainment requirements. "Affiliated entities" of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.
- c. The County will consider the contract performance evaluations and the compliance history of the affiliated entities of the Vendor's principals in its review and determination of responsibility.

## 5. Insurance Requirements

The **Insurance Requirement Form** reflects the insurance requirements deemed necessary for this project. It is not necessary to have this level of insurance in effect at the time of submittal, but it is necessary to submit certificates indicating that the Vendor currently carries the insurance or to submit a letter from the carrier indicating it can provide insurance coverages.

## C. Additional Information and Certifications

The following forms and supporting information (if applicable) should be returned with Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit may affect Vendor's evaluation.

### 1. Vendor Questionnaire

Vendor is required to submit detailed information on their firm. Refer to the **Vendor Questionnaire** and submit as instructed.

### 2. Standard Certifications

Vendor is required to certify to the below requirements. Refer to the **Standard Certifications** and submit as instructed.

- a. **Cone of Silence Requirement Certification**
- b. **Drug-Free Workplace Certification**
- c. **Non-Collusion Certification**
- d. **Public Entities Crimes Certification**
- e. **Scrutinized Companies List Certification**

### 3. Subcontractors/Subconsultants/Suppliers Requirement

The Vendor shall submit a listing of all subcontractors, subconsultants, and major material suppliers, if any, and the portion of the contract they will perform. Vendors must follow the instructions included on the **Subcontractors/Subconsultants/Suppliers Information Form** and submit as instructed.

## D. Standard Agreement Language Requirements

1. The acceptance of or any exceptions taken to the terms and conditions of the County's Agreement shall be considered a part of a Vendor's submittal and will be considered by the Selection or Evaluation Committee.
2. The applicable Agreement terms and conditions for this solicitation are indicated in the **Special Instructions to Vendors**.

3. Vendors are required to review the applicable terms and conditions and submit the **Agreement Exception Form**. If the **Agreement Exception Form** is not provided with the submittal, it shall be deemed an affirmation by the Vendor that it accepts the Agreement terms and conditions as disclosed in the solicitation.
4. If exceptions are taken, the Vendor must specifically identify each term and condition with which it is taking an exception. Any exception not specifically listed is deemed waived. Simply identifying a section or article number is not sufficient to state an exception. Provide either a redlined version of the specific change(s) or specific proposed alternative language. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.
5. Submission of any exceptions to the Agreement does not denote acceptance by the County. Furthermore, taking exceptions to the County's terms and conditions may be viewed unfavorably by the Selection or Evaluation Committee and ultimately may impact the overall evaluation of a Vendor's submittal.

#### **E. Evaluation Criteria**

1. The Selection or Evaluation Committee will evaluate Vendors as per the **Evaluation Criteria**. The County reserves the right to obtain additional information from a Vendor.
2. Vendor has a continuing obligation to inform the County in writing of any material changes to the information it has previously submitted. The County reserves the right to request additional information from Vendor at any time.
3. For Request for Proposals, the following shall apply:
  - a. The Director of Purchasing may recommend to the Evaluation Committee to short list the most qualified firms prior to the Final Evaluation.
  - b. The Evaluation Criteria identifies points available; a total of 100 points is available.
  - c. If the Evaluation Criteria includes a request for pricing, the total points awarded for price is determined by applying the following formula:
$$\begin{aligned} & (\text{Lowest Proposed Price}/\text{Vendor's Price}) \times (\text{Maximum Number of Points for Price}) \\ & = \text{Price Score} \end{aligned}$$
  - d. After completion of scoring, the County may negotiate pricing as in its best interest.
4. For Requests for Letters of Interest or Request for Qualifications, the following shall apply:
  - a. The Selection or Evaluation Committee will create a short list of the most qualified firms.
  - b. The Selection or Evaluation Committee will either:
    - i. Rank shortlisted firms; or
    - ii. If the solicitation is part of a two-step procurement, shortlisted firms will be requested to submit a response to the Step Two procurement.

#### **F. Demonstrations**

If applicable, as indicated in Special Instructions to Vendors, Vendors will be required to demonstrate



the nature of their offered solution. After receipt of submittals, all Vendors will receive a description of, and arrangements for, the desired demonstration. In accordance with Section 286.0113 of the Florida Statutes and pursuant to the direction of the Broward County Board of Commissioners, demonstrations are closed to only the vendor team and County staff.

### **G. Presentations**

Vendors that are found to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) will have an opportunity to make an oral presentation to the Selection or Evaluation Committee on the Vendor's approach to this project and the Vendor's ability to perform. The committee may provide a list of subject matter for the discussion. All Vendor's will have equal time to present but the question-and-answer time may vary. In accordance with Section 286.0113 of the Florida Statutes and the direction of the Broward County Board of Commissioners, presentations during Selection or Evaluation Committee Meetings are closed. Only the Selection or Evaluation Committee members, County staff and the vendor and their team scheduled for that presentation will be present in the Meeting Room during the presentation and subsequent question and answer period.

### **H. Public Art and Design Program**

If indicated in **Special Instructions to Vendors**, Public Art and Design Program, Section 1-88, Broward County Code of Ordinances, applies to this project. It is the intent of the County to functionally integrate art, when applicable, into capital projects and integrate artists' design concepts into this improvement project. The Vendor may be required to collaborate with the artist(s) on design development within the scope of this request. Artist(s) shall be selected by Broward County through an independent process. For additional information, contact the Broward County Cultural Division.

### **I. Committee Appointment**

The Cone of Silence shall be in effect for County staff at the time of the Selection or Evaluation Committee appointment and for County Commissioners and Commission staff at the time of the Shortlist Meeting of the Selection Committee or the Initial Evaluation Meeting of the Evaluation Committee. The committee members appointed for this solicitation are available on the Purchasing Division's website under [Committee Appointment](#).

### **J. Committee Questions, Request for Clarifications, Additional Information**

At any committee meeting, the Selection or Evaluation Committee members may ask questions, request clarification, or require additional information of any Vendor's submittal or proposal. It is highly recommended Vendors attend to answer any committee questions (if requested), including a Vendor representative that has the authority to bind.

Vendor's answers may impact evaluation (and scoring, if applicable). Upon written request to the Purchasing Agent prior to the meeting, a conference call number will be made available for Vendor participation via teleconference. Only Vendors that are found to be both responsive and responsible to the requirements of the solicitation and/or shortlisted (if applicable) are requested to participate in a final (or presentation) Selection or Evaluation committee meeting.

### **K. Vendor Questions**

The County provides a specified time for Vendors to ask questions and seek clarification regarding solicitation requirements. All questions or clarification inquiries must be submitted through BidSync by the date and time referenced in the solicitation document (including any addenda). The County will respond to questions via Bid Sync.

### **L. Confidential Material/ Public Records and Exemptions**

1. Broward County is a public agency subject to Chapter 119, Florida Statutes. Upon receipt, all submittals become "public records" and shall be subject to public disclosure consistent with Chapter 119, Florida Statutes. Submittals may be posted on the County's public website or included in a public records request response, unless there is a declaration of "confidentiality" pursuant to the public records law and in accordance with the procedures in this section.
2. Any confidential material(s) the Vendor asserts is exempt from public disclosure under Florida Statutes must be labeled as "Confidential", and marked with the specific statute and subsection asserting exemption from Public Records.
3. To submit confidential material, three hardcopies must be submitted in a sealed envelope, labeled with the solicitation number, title, date and the time of solicitation opening to:

Broward County Purchasing Division  
115 South Andrews Avenue, Room 212  
Fort Lauderdale, FL 33301

4. Material will not be treated as confidential if the Vendor does not cite the applicable Florida Statute (s) allowing the document to be treated as confidential.
5. Any materials that the Vendor claims to be confidential and exempt from public records must be marked and separated from the submittal. If the Vendor does not comply with these instructions, the Vendor's claim for confidentiality will be deemed as waived.
6. Submitting confidential material may impact full discussion of your submittal by the Selection or Evaluation Committee because the Committee will be unable to discuss the details contained in the documents cloaked as confidential at the publicly noticed Committee meeting.

#### **M. Copyrighted Materials**

Copyrighted material is not exempt from the Public Records Law, Chapter 119, Florida Statutes. Submission of copyrighted material in response to any solicitation will constitute a license and permission for the County to make copies (including electronic copies) as reasonably necessary for the use by County staff and agents, as well as to make the materials available for inspection or production pursuant to Public Records Law, Chapter 119, Florida Statutes.

#### **N. State and Local Preferences**

If the solicitation involves a federally funded project where the fund requirements prohibit the use of state and/or local preferences, such preferences contained in the Local Preference Ordinance and Broward County Procurement Code will not be applied in the procurement process.

#### **O. Local Preference**

Except where otherwise prohibited by federal or state law or other funding source restrictions, a local Vendor whose submittal is within 5% of the highest total ranked Vendor outside of the preference area will become the Vendor with whom the County will proceed with negotiations for a final contract. Refer to **Local Vendor Certification Form (Preference and Tiebreaker)** for further information.

#### **P. Tiebreaker Criteria**

In accordance with Section 21.31.d of the Broward County Procurement Code, the tiebreaker criteria shall be applied based upon the information provided in the Vendor's response to the solicitation. In order to receive credit for any tiebreaker criterion, complete and accurate information must be



contained in the Vendor's submittal.

1. **Local Vendor Certification Form (Preference and Tiebreaker);**
2. **Domestic Partnership Act Certification (Requirement and Tiebreaker);**
3. **Tiebreaker Criteria Form: Volume of Work Over Five Years**

#### **Q. Posting of Solicitation Results and Recommendations**

The Broward County Purchasing Division's [website](#) is the location for the County's posting of all solicitations and contract award results. It is the obligation of each Vendor to monitor the website in order to obtain complete and timely information.

#### **R. Review and Evaluation of Responses**

A Selection or Evaluation Committee is responsible for recommending the most qualified Vendor(s). The process for this procurement may proceed in the following manner:

1. The Purchasing Division delivers the solicitation submittals to agency staff for summarization for the committee members. Agency staff prepares a report, including a matrix of responses submitted by the Vendors. This may include a technical review, if applicable.
2. Staff identifies any incomplete responses. The Director of Purchasing reviews the information and makes a recommendation to the Selection or Evaluation Committee as to each Vendor's responsiveness to the requirements of the solicitation. The final determination of responsiveness rests solely on the decision of the committee.
3. At any time prior to award, the awarding authority may find that a Vendor is not responsible to receive a particular award. The awarding authority may consider the following factors, without limitation: debarment or removal from the authorized Vendors list or a final decree, declaration or order by a court or administrative hearing officer or tribunal of competent jurisdiction that the Vendor has breached or failed to perform a contract, claims history of the Vendor, performance history on a County contract(s), an unresolved concern, or any other cause under this code and Florida law for evaluating the responsibility of a Vendor.

#### **S. Vendor Protest**

Sections 21.118 and 21.120 of the Broward County Procurement Code set forth procedural requirements that apply if a Vendor intends to protest a solicitation or proposed award of a contract and state in part the following:

1. Any protest concerning the solicitation or other solicitation specifications or requirements must be made and received by the County within seven business days from the posting of the solicitation or addendum on the Purchasing Division's website. Such protest must be made in writing to the Director of Purchasing. Failure to timely protest solicitation specifications or requirements is a waiver of the ability to protest the specifications or requirements.
2. Any protest concerning a solicitation or proposed award above the award authority of the Director of Purchasing, after the RLI or RFP opening, shall be submitted in writing and received by the Director of Purchasing within five business days from the posting of the recommendation of award for Invitation to Bids or the final recommendation of ranking for Request for Letters of Interest and Request for Proposals on the Purchasing Division's website.

3. Any actual or prospective Vendor who has a substantial interest in and is aggrieved in connection with the proposed award of a contract that does not exceed the amount of the award authority of the Director of Purchasing, may protest to the Director of Purchasing. The protest shall be submitted in writing and received within three (3) business days from the posting of the recommendation of award for Invitation to Bids or the final recommendation of ranking for Request for Letters of Interest and Request for Proposals on the Purchasing Division's website.
  
4. For purposes of this section, a business day is defined as Monday through Friday between 8:30 a.m. and 5:00 p.m. Failure to timely file a protest within the time prescribed for a proposed contract award shall be a waiver of the Vendor's right to protest.
  
5. As a condition of initiating any protest, the protestor shall present the Director of Purchasing a nonrefundable filing fee in accordance with the table below.

<u>Estimated Contract Amount</u>	<u>Filing Fee</u>
\$30,000 - \$250,000	\$ 500
\$250,001 - \$500,000	\$1,000
\$500,001 - \$5 million	\$3,000
Over \$5 million	5,000

If no contract proposal amount was submitted, the estimated contract amount shall be the County's estimated contract price for the project. The County may accept cash, money order, certified check, or cashier's check, payable to Broward County Board of Commissioners.

## **T. Right of Appeal**

Pursuant to Section 21.83.d of the Broward County Procurement Code, any Vendor that has a substantial interest in the matter and is dissatisfied or aggrieved in connection with the Selection or Evaluation Committee's determination of responsiveness may appeal the determination pursuant to Section 21.120 of the Broward County Procurement Code.

1. The appeal must be in writing and sent to the Director of Purchasing within ten (10) calendar days of the determination by the Selection or Evaluation Committee to be deemed timely.
  
2. As required by Section 21.120, the appeal must be accompanied by an appeal bond by a Vendor having standing to protest and must comply with all other requirements of this section.
  
3. The institution and filing of an appeal is an administrative remedy to be employed prior to the institution and filing of any civil action against the County concerning the subject matter of the appeal.

## **U. Rejection of Responses**

The Selection or Evaluation Committee may recommend rejecting all submittals as in the best interests of the County. The rejection shall be made by the Director of Purchasing, except when a solicitation was approved by the Board, in which case the rejection shall be made by the Board.

## **V. Negotiations**

The County intends to conduct the first negotiation meeting no later than two weeks after approval of the final ranking as recommended by the Selection or Evaluation Committee. At least one of the



representatives for the Vendor participating in negotiations with the County must be authorized to bind the Vendor. In the event that the negotiations are not successful within a reasonable timeframe (notification will be provided to the Vendor) an impasse will be declared and negotiations with the first-ranked Vendor will cease. Negotiations will begin with the next ranked Vendor, etc. until such time that all requirements of Broward County Procurement Code have been met. In accordance with Section 286.0113 of the Florida Statutes and the direction of the Broward County Board of Commissioners, negotiations resulting from Selection or Evaluation Committee Meetings are closed. Only County staff and the selected vendor and their team will be present during negotiations.

#### **W. Submittal Instructions:**

1. Broward County does not require any personal information (as defined under Section 501.171, Florida Statutes), such as social security numbers, driver license numbers, passport, military ID, bank account or credit card numbers, or any personal pin numbers, in order to submit a response for ANY Broward County solicitation. **DO NOT INCLUDE** any personal information data in any document submitted to the County. If any personal information data is part of a submittal, this information must be redacted prior to submitting a response to the County.
2. **Vendor MUST submit its solicitation response electronically and MUST confirm its submittal in order for the County to receive a valid response through BidSync.** It is the Vendor's sole responsibility to assure its response is submitted and received through BidSync by the date and time specified in the solicitation.
3. The County will not consider solicitation responses received by other means. Vendors are encouraged to submit their responses in advance of the due date and time specified in the solicitation document. In the event that the Vendor is having difficulty submitting the solicitation document through Bid Sync, immediately notify the Purchasing Agent and then contact BidSync for technical assistance.
4. Vendor must view, submit, and/or accept each of the documents in BidSync. Web-fillable forms can be filled out and submitted through BidSync.
5. After all documents are viewed, submitted, and/or accepted in BidSync, the Vendor must upload additional information requested by the solicitation (i.e. Evaluation Criteria and Financials Statements) in the Item Response Form in BidSync, under line one (regardless if pricing requested).
6. Vendor should upload responses to Evaluation Criteria in Microsoft Word or Excel format.
7. If the Vendor is declaring any material confidential and exempt from Public Records, refer to Confidential Material/ Public Records and Exemptions for instructions on submitting confidential material.
8. After all files are uploaded, Vendor must submit and **CONFIRM** its offer (by entering password) for offer to be received through BidSync.
9. If a solicitation requires an original Proposal Bond (per Special Instructions to Vendors), Vendor must submit in a sealed envelope, labeled with the solicitation number, title, date and the time of solicitation opening to:

Broward County Purchasing Division  
115 South Andrews Avenue, Room 212  
Fort Lauderdale, FL 33301

A copy of the Proposal Bond should also be uploaded into Bid Sync; this does not replace the requirement to have an original proposal bond. Vendors must submit the original Proposal Bond, by the solicitation due date and time.



## Supplier: Fu Wilmers Architects

### Procurement Preferences for Broward County Small Business Enterprises and County Business Enterprises

This form should be returned with the Vendor's submittal and will be used for informational purposes.

In accordance with Broward County Ordinance, Section 1.81, non-reserved solicitations (for SBE's or CBE's) and solicitations without any assigned CBE goals, a responding Broward County certified SBE or CBE may be eligible for a procurement preference, in accordance with below:

#### **For Invitations to Bid and Quotation Requests:**

If a responsive, responsible bid is received from a certified CBE or SBE that is within ten percent (10%) of the lowest responsive, responsible bid received from a non-certified (SBE or CBE) firm, the SBE or CBE (as applicable) shall be offered the opportunity to match the lowest responsive, responsible bid. If the SBE or CBE firm (as applicable) is responsive and responsible, and matches the lowest responsive, responsible bid, the CBE or SBE firm shall be recommended for award.

#### **For Request for Proposals:**

If upon the completion of final rankings by the Evaluation Committee, a non-certified proposer is the highest-ranked proposer, and a responsive, responsible SBE or CBE proposer receives a score that is within five percent (5%) of the score obtained by the non-certified proposer, the highest-ranked responsive, responsible SBE or CBE proposer shall be considered the highest-ranked proposer and shall have the opportunity to proceed to negotiations with the County for award of the contract.

Vendor should indicate below if the firm is a currently certified Broward County SBE and/or CBE firm. If the firm does not indicate it is an SBE or CBE, preference may not be applied based on information received but certification will be verified in the Broward County OESBD [Certified Firm Directory](#). Vendor must be certified at time of solicitation opening (due date).

This form does not substitute for certification or application for certification.

- Firm is a Broward County certified Small Business Enterprise (SBE)
- Firm is a Broward County certified County Business Enterprise (CBE)
- Firm is not a Broward County certified Small Business Enterprise (SBE) or County Business Enterprise (CBE).

#### **Fu Wilmers Design | Architecture + Urbanism**

Vendor Name

For questions regarding the Broward County SBE and CBE certifications, please contact Office of Economic and Small Business Development at 954-357-6400.

## Supplier: Fu Wilmers Architects

### STANDARD CERTIFICATIONS

#### Request for Proposals, Request for Qualifications, or Request for Letters of Interest

Vendor should complete and acknowledge the standard certifications and submit with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's request. Failure to timely submit may affect Vendor's evaluation. It is imperative that the person completing the standard certifications be knowledgeable about the proposing Vendor's business and operations.

#### **Cone of Silence Requirement Certification:**

The Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances prohibits certain communications among Vendors, Commissioners, County staff, and Selection or Evaluation Committee members. Identify on a separate sheet any violations of this Ordinance by any members of the responding firm or its joint ventures. After the application of the Cone of Silence, inquiries regarding this solicitation should be directed to the Director of Purchasing or designee. The Cone of Silence terminates when the County Commission or other awarding authority takes action which ends the solicitation.

The Vendor hereby certifies that: (check each box)

- The Vendor has read Cone of Silence Ordinance, Section 1-266, Broward County Code of Ordinances; and
- The Vendor understands that the Cone of Silence for this competitive solicitation shall be in effect beginning upon the appointment of the Selection or Evaluation Committee, for communication regarding this solicitation with the County Administrator, Deputy County Administrator, Assistant County Administrators, and Assistants to the County Administrator and their respective support staff or any person, including Evaluation or Selection Committee members, appointed to evaluate or recommend selection in this RFP/RLI process. For Communication with County Commissioners and Commission staff, the Cone of Silence allows communication until the initial Evaluation or Selection Committee Meeting.
- The Vendor agrees to comply with the requirements of the Cone of Silence Ordinance.

#### **Drug-Free Workplace Requirements Certification:**

Section 21.31.a. of the Broward County Procurement Code requires awards of all competitive solicitations requiring Board award be made only to firms certifying the establishment of a drug free workplace program. The program must consist of:

1. Publishing a statement notifying its employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the offeror's workplace, and specifying the actions that will be taken against employees for violations of such prohibition;
2. Establishing a continuing drug-free awareness program to inform its employees about:
  - a. The dangers of drug abuse in the workplace;
  - b. The offeror's policy of maintaining a drug-free workplace;
  - c. Any available drug counseling, rehabilitation, and employee assistance programs; and
  - d. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;
3. Giving all employees engaged in performance of the contract a copy of the statement



required by subparagraph 1;

4. Notifying all employees, in writing, of the statement required by subparagraph 1, that as a condition of employment on a covered contract, the employee shall:
  - a. Abide by the terms of the statement; and
  - b. Notify the employer in writing of the employee's conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or of any state, for a violation occurring in the workplace NO later than five days after such conviction.
5. Notifying Broward County government in writing within 10 calendar days after receiving notice under subdivision 4.b above, from an employee or otherwise receiving actual notice of such conviction. The notice shall include the position title of the employee;
6. Within 30 calendar days after receiving notice under subparagraph 4 of a conviction, taking one of the following actions with respect to an employee who is convicted of a drug abuse violation occurring in the workplace:
  - a. Taking appropriate personnel action against such employee, up to and including termination; or
  - b. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a federal, state, or local health, law enforcement, or other appropriate agency; and
7. Making a good faith effort to maintain a drug-free workplace program through implementation of subparagraphs 1 through 6.

The Vendor hereby certifies that: (check box)

- The Vendor certifies that it has established a drug free workplace program in accordance with the above requirements.

**Non-Collusion Certification:**

Vendor shall disclose, to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135 (1) (c), Florida Statutes, who is an officer or director of, or has a material interest in, the Vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. Failure of a Vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.

The Vendor hereby certifies that: (select one)

- The Vendor certifies that this offer is made independently and free from collusion; or
- The Vendor is disclosing names of officers or employees who have a material interest in this procurement and is in a position to influence this procurement. Vendor must include a list of name(s), and relationship(s) with its submittal.

**Public Entities Crimes Certification:**

In accordance with Public Entity Crimes, Section 287.133, Florida Statutes, a person or affiliate placed on the convicted vendor list following a conviction for a public entity crime may not submit on a contract: to provide any goods or services; for construction or repair of a public building or public work; for leases of real property to a public entity; and may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for Category Two for a period of 36 months following the date of being placed on the convicted vendor list.

The Vendor hereby certifies that: (check box)

- The Vendor certifies that no person or affiliates of the Vendor are currently on the convicted vendor list and/or has not been found to commit a public entity crime, as described in the statutes.

**Scrutinized Companies List Certification:**

Any company, principals, or owners on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List is prohibited from submitting a response to a solicitation for goods or services in an amount equal to or greater than \$1 million.

The Vendor hereby certifies that: (check each box)

- The Vendor, owners, or principals are aware of the requirements of Sections 287.135, 215.473, and 215.4275, Florida Statutes, regarding Companies on the Scrutinized Companies with Activities in Sudan List the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and
- The Vendor, owners, or principals, are eligible to participate in this solicitation and are not listed on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and
- If awarded the Contract, the Vendor, owners, or principals will immediately notify the County in writing if any of its principals are placed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List.

I hereby certify the information provided in the Vendor Questionnaire and Standard Certifications:

**Jonie Fu**

\*AUTHORIZED SIGNATURE/NAME

**Partner**

TITLE

**June 20, 2018**

DATE

Vendor Name: **Fu Wilmers Design**

\* I certify that I am authorized to sign this solicitation response on behalf of the Vendor as indicated in Certificate as to Corporate Principal, designation letter by Director/Corporate Officer, or other business authorization to bind on behalf of the Vendor. As the Vendor's authorized representative, I attest that any and all statements, oral, written or otherwise, made in support of the Vendor's response, are accurate, true and correct. I also acknowledge that inaccurate, untruthful, or incorrect statements made in support of the Vendor's response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to Section 21.119 of the Broward County Procurement Code. I certify that the Vendor's response is made without prior understanding, agreement, or connection with any corporation, firm or person submitting a response for the same items/services, and is in all respects fair and without collusion or fraud. I also certify that the Vendor agrees to abide by all terms and



conditions of this solicitation, acknowledge and accept all of the solicitation pages as well as any special instructions sheet(s).

## Supplier: **Fu Wilmers Architects**

### **AFFILIATED ENTITIES OF THE PRINCIPAL(S) CERTIFICATION FORM**

The completed form should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

- a. All Vendors are required to disclose the names and addresses of "affiliated entities" of the Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County.
- b. The County will review all affiliated entities of the Vendor's principal(s) for contract performance evaluations and the compliance history with the County's Small Business Program, including CBE, DBE and SBE goal attainment requirements. "Affiliated entities" of the principal(s) are those entities related to the Vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.
- c. The County will consider the contract performance evaluations and the compliance history of the affiliated entities of the Vendor's principals in its review and determination of responsibility.

The Vendor hereby certifies that: (select one)

- No principal of the proposing Vendor has prior affiliations that meet the criteria defined as "Affiliated entities"
- Principal(s) listed below have prior affiliations that meet the criteria defined as "Affiliated entities"

Principal's Name: **Randy Morton**

Names of Affiliated Entities: **HKS (for Broward County Convention Center Expansion and Hotel Master Plan)**

Principal's Name:

Names of Affiliated Entities:

Principal's Name:

Names of Affiliated Entities:

Authorized Signature Name: **Jonie Fu**

Title: **Partner**

Vendor Name: **Fu Wilmers Design | Architecture + Urbanism**

Date: **July 6, 2018**



**Supplier: Fu Wilmers Architects**

**LITIGATION HISTORY FORM**

The completed form(s) should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

- There are no material cases for this Vendor; or
- Material Case(s) are disclosed below:

Is this for a: (check type) <input type="checkbox"/> Parent, <input type="checkbox"/> Subsidiary, or <input type="checkbox"/> Predecessor Firm?	If Yes, name of Parent/Subsidiary/Predecessor:
	Or No <input type="checkbox"/>
Party	
Case Number, Name, and Date Filed	
Name of Court or other tribunal	
Type of Case	Bankruptcy <input type="checkbox"/> Civil <input type="checkbox"/> Criminal <input type="checkbox"/> Administrative/Regulatory <input type="checkbox"/>
Claim or Cause of Action and Brief description of each Count	
Brief description of the Subject Matter and Project Involved	
Disposition of Case  (Attach copy of any applicable Judgment, Settlement Agreement and Satisfaction of Judgment.)	Pending <input type="checkbox"/> Settled <input type="checkbox"/> Dismissed <input type="checkbox"/>  Judgment Vendor's Favor <input type="checkbox"/> Judgment Against Vendor <input type="checkbox"/>  If Judgment Against, is Judgment Satisfied? <input type="checkbox"/> Yes <input type="checkbox"/> No
Opposing Counsel	Name: Email: Telephone Number:

**Vendor Name: Fu Wilmers Design | Architecture + Urbanism**

**Supplier: Fu Wilmers Architects**

**SUBCONTRACTORS/SUBCONSULTANTS/SUPPLIERS REQUIREMENT FORM  
Request for Proposals, Request for Qualifications, or Request for Letters of Interest**

The following forms and supporting information (if applicable) should be returned with Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit may affect Vendor's evaluation.

- A. The Vendor shall submit a listing of all subcontractors, subconsultants and major material suppliers (firms), if any, and the portion of the contract they will perform. A major material supplier is considered any firm that provides construction material for construction contracts, or commodities for service contracts in excess of \$50,000, to the Vendor.
- B. If participation goals apply to the contract, only non-certified firms shall be identified on the form. A non-certified firm is a firm that is not listed as a firm for attainment of participation goals (ex. County Business Enterprise or Disadvantaged Business Enterprise), if applicable to the solicitation.
- C. This list shall be kept up-to-date for the duration of the contract. If subcontractors, subconsultants or suppliers are stated, this does not relieve the Vendor from the prime responsibility of full and complete satisfactory performance under any awarded contract.
- D. After completion of the contract/final payment, the Vendor shall certify the final list of non-certified subcontractors, subconsultants, and suppliers that performed or provided services to the County for the referenced contract.
- E. The Vendor has confirmed that none of the recommended subcontractors, subconsultants, or suppliers' principal(s), officer(s), affiliate(s) or any other related companies have been debarred from doing business with Broward County or any other governmental agency.

If none, state "none" on this form. Use additional sheets as needed. Vendor should scan and upload any additional form(s) in BidSync.

1. Subcontracted Firm's Name: **Kimley-Horn**

Subcontracted Firm's Address: **600 North Pine Island Road, Suite 450 Plantation, FL 33324**

Subcontracted Firm's Telephone Number: **561-404-7250**

Contact Person's Name and Position: **Jason Webber, PE**

Contact Person's E-Mail Address: **Jason.Webber@kimley-horn.com**

Estimated Subcontract/Supplies Contract Amount: **\$35,000**

Type of Work/Supplies Provided: **Transportation Planning**

2. Subcontracted Firm's Name: **Thompson & Associates**

Subcontracted Firm's Address: **412 S. E. 18th Street Ft. Lauderdale, FL 33316**

Subcontracted Firm's Telephone Number: **954-761-1073**

Contact Person's Name and Position: **Darren Badore, Vice President**

Contact Person's E-Mail Address: **darren@thompson-inc.com**



## Supplier: Fu Wilmers Architects

### LOBBYIST REGISTRATION REQUIREMENT CERTIFICATION FORM

The completed form should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

The Vendor certifies that it understands if it has retained a lobbyist(s) to lobby in connection with a competitive solicitation, it shall be deemed non-responsive unless the firm, in responding to the competitive solicitation, certifies that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances; and it understands that if, after awarding a contract in connection with the solicitation, the County learns that the certification was erroneous, and upon investigation determines that the error was willful or intentional on the part of the Vendor, the County may, on that basis, exercise any contractual right to terminate the contract for convenience.

The Vendor hereby certifies that: (select one)

- It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if retained after the solicitation, the County will be notified.
- It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances.

It is a requirement of this solicitation that the names of any and all lobbyists retained to lobby in connection with this solicitation be listed below:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

Name of Lobbyist:

Lobbyist's Firm:

Phone:

E-mail:

**Authorized Signature/Name: Jonie Fu Date: July 6, 2018**

**Title: Partner**

**Vendor Name: Fu Wilmers Design | Architecture + Urbanism**

**Supplier: Fu Wilmers Architects**

**AGREEMENT EXCEPTION FORM**

The completed form(s) should be returned with the Vendor's submittal. If not provided with submittal, it shall be deemed an affirmation by the Vendor that it accepts the terms and conditions of the County's Agreement as disclosed in the solicitation.

The Vendor must either provide specific proposed alternative language on the form below. Additionally, a brief justification specifically addressing each provision to which an exception is taken should be provided.

- There are no exceptions to the terms and conditions of the County Agreement as referenced in the solicitation; or
- The following exceptions are disclosed below: (use additional forms as needed; separate each Article/ Section number)

Term or Condition Article / Section	Insert version of exception or specific proposed alternative language	Provide brief justification for change

**Vendor Name: Fu Wilmers Design | Architecture + Urbanism**



## Supplier: Fu Wilmers Architects

### RFP-RFQ-RLI LOCATION ATTESTATION FORM (EVALUATION CRITERIA)

The completed and signed form and supporting information (if applicable, for Joint Ventures) should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting information may affect the Vendor's evaluation. Provided information is subject to verification by the County.

A Vendor's principal place of business location (also known as the nerve center) within Broward County is considered in accordance with Evaluation Criteria. The County's definition of a principal place of business is:

1. As defined by the Broward County Local Preference Ordinance, "Principal place of business means the nerve center or center of overall direction, control and coordination of the activities of the bidder [Vendor]. If the bidder has only one (1) business location, such business location shall be considered its principal place of business."
2. A principal place of business refers to the place where a corporation's officers direct, control, and coordinate the corporation's day-to-day activities. It is the corporation's 'nerve center' and in practice it should normally be the place where the corporation maintains its headquarters; provided that the headquarters is the actual center of direction, control, and coordination, i.e., the 'nerve center', and not simply an office where the corporation holds its board meetings (for example, attended by directors and officers who have traveled there for the occasion).

The Vendor's principal place of business in Broward County shall be the Vendor's "Principal Address" as indicated with the Florida Department of State Division of Corporations, for at least six months prior to the solicitation's due date.

Check one of the following:

- The Vendor certifies that it has a principal place of business location (also known as the nerve center) within Broward County, as documented in Florida Department of State Division of Corporations (Sunbiz), and attests to the following statements:

1. Vendor's address listed in its submittal is its principal place of business as defined by Broward County;
2. Vendor's "Principal Address" listed with the Florida Department of State Division of Corporations is the same as the address listed in its submittal and the address was listed for at least six months prior to the solicitation's opening date. A copy of Florida Department of State Division of Corporations (Sunbiz) is attached as verification.
3. Vendor must be located at the listed "nerve center" address ("Principal Address") for at least six (6) months prior to the solicitation's opening date;
4. Vendor has not merged with another firm within the last six months that is not headquartered in Broward County and is not a wholly owned subsidiary or a holding company of another firm that is not headquartered in Broward County;
5. If awarded a contract, it is the intent of the Vendor to remain at the referenced address for the duration of the contract term, including any renewals, extensions or any approved

interim contracts for the services provided under this contract; and

- 6. The Vendor understands that if after contract award, the County learns that the attestation was erroneous, and upon investigation determines that the error was willful or intentional on the part of the Vendor, the County may, on that basis exercise any contractual right to terminate the contract. Further any misleading, inaccurate, false information or documentation submitted by any party affiliated with this procurement may lead to suspension and/or debarment from doing business with Broward County as outlined in the Procurement Code, Section 21.119.

If the Vendor is submitting a response as a Joint Venture, the following information is required to be submitted:

- a. Name of the Joint Venture Partnership
- b. Percentage of Equity for all Joint Venture Partners
- c. A copy of the executed Agreement(s) between the Joint Venture Partners

Vendor does not have a principal place of business location (also known as the nerve center) within Broward County.

**Vendor Information:**

Vendor Name: **Fu Wilmers Design | Architecture + Urbanism**

Vendor's address listed in its submittal is:

**220 Broadway 19th Floor New York New York 10038**

The signature below must be by an individual authorized to bind the Vendor. The signature below is an attestation that all information listed above and provided to Broward County is true and accurate.

<b>Jonie Fu</b>	<b>Partner</b>	<b>Fu Wilmers Design   Architecture + Urbanism</b>	<b>July 6, 2018</b>
<hr/>			
Authorized Signature/Name	Title	Vendor Name	Date



**Supplier: Fu Wilmers Architects**

**DOMESTIC PARTNERSHIP ACT CERTIFICATION FORM (REQUIREMENT AND TIEBREAKER)**

Refer to Special Instructions to identify if Domestic Partnership Act is a requirement of the solicitation or acts only as a tiebreaker. If Domestic Partnership is a requirement of the solicitation, the completed and signed form should be returned with the Vendor's submittal. If the form is not provided with submittal, the Vendor must submit within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes. To qualify for the Domestic Partnership tiebreaker criterion, the Vendor must currently offer the Domestic Partnership benefit and the completed and signed form must be returned at time of solicitation submittal.

The Domestic Partnership Act, Section 16 ½ -157, Broward County Code of Ordinances, requires all Vendors contracting with the County, in an amount over \$100,000 provide benefits to Domestic Partners of its employees, on the same basis as it provides benefits to employees' spouses, with certain exceptions as provided by the Ordinance.

For all submittals over \$100,000.00, the Vendor, by virtue of the signature below, certifies that it is aware of the requirements of Broward County's Domestic Partnership Act, Section 16-½ -157, Broward County Code of Ordinances; and certifies the following: (check only one below).

- 1. The Vendor currently complies with the requirements of the County's Domestic Partnership Act and provides benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses
- 2. The Vendor will comply with the requirements of the County's Domestic Partnership Act at time of contract award and provide benefits to Domestic Partners of its employees on the same basis as it provides benefits to employees' spouses.
- 3. The Vendor will not comply with the requirements of the County's Domestic Partnership Act at time of award.
- 4. The Vendor does not need to comply with the requirements of the County's Domestic Partnership Act at time of award because the following exception(s) applies: (check only one below).
  - The Vendor is a governmental entity, not-for-profit corporation, or charitable organization.
  - The Vendor is a religious organization, association, society, or non-profit charitable or educational institution.
  - The Vendor provides an employee the cash equivalent of benefits. (Attach an affidavit in compliance with the Act stating the efforts taken to provide such benefits and the amount of the cash equivalent).
  - The Vendor cannot comply with the provisions of the Domestic Partnership Act because it would violate the laws, rules or regulations of federal or state law or would violate or be inconsistent with the terms or conditions of a grant or contract with the United States or State of Florida. Indicate the law, statute or regulation (State the law, statute or regulation and attach explanation of its applicability).

<b>Jonie Fu</b>	<b>Partner</b>	<b>Fu Wilmers Design   Architecture + Urbanism</b>	<b>July 6, 2018</b>
<b>Authorized Signature/Name</b>	<b>Title</b>	<b>Vendor Name</b>	<b>Date</b>

**Supplier: Fu Wilmers Architects**

**VOLUME OF PREVIOUS WORK ATTESTATION FORM**

The completed and signed form should be returned with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to provide timely may affect the Vendor's evaluation. This completed form must be included with the Vendor's submittal at the time of the opening deadline to be considered for a Tie Breaker criterion (if applicable).

The calculation for Volume of Previous Work is all amounts paid to the prime Vendor by Broward County Board of County Commissioners at the time of the solicitation opening date within a five-year timeframe. The calculation of Volume of Previous Work for a prime Vendor previously awarded a contract as a member of a Joint Venture firm is based on the actual equity ownership of the Joint Venture firm.

In accordance with Section 21.31.d. of the Broward County Procurement Code, the Vendor with the lowest dollar volume of work previously paid by the County over a five-year period from the date of the submittal opening will receive the Tie Breaker.

Vendor must list all projects it received payment from Broward County Board of County Commissioners during the past five years. If the Vendor is submitting as a joint venture, the information provided should encompass the joint venture and each of the entities forming the joint venture. The Vendor attests to the following:

Item No.	Project Title	Solicitation/ Contract Number:	Department or Division	Date Awarded	Paid to Date Dollar Amount
1					
2					
3					
4					
5					
<b>Grand Total</b>					

Has the Vendor been a member/partner of a Joint Venture firm that was awarded a contract by the County? Yes  No

If Yes, Vendor must submit a **Joint Vendor Volume of Work Attestation Form**.

**Vendor Name: Fu Wilmers Design | Architecture + Urbanism**

**Jonie Fu**  
**Authorized Signature/ Name**

**Partner**  
**Title**

**July 6, 2018**  
**Date**



**VOLUME OF PREVIOUS WORK ATTESTATION JOINT VENTURE FORM**

If applicable, this form and additional required documentation should be submitted with the Vendor's submittal. If not provided with submittal, the Vendor must submit within three business days of County's request. Failure to timely submit this form and supporting documentation may affect the Vendor's evaluation.

The calculation of Volume of Previous Work for a prime Vendor previously awarded a contract as a member of a Joint Venture firm is based on the actual equity ownership of the Joint Venture firm. Volume of Previous Work is not based on the total payments to the Joint Venture firm.

Vendor must list all projects it received payment from Broward County Board of County Commissioners during the past five years as a member of a Joint Venture. The Vendor attests to the following:

Item No.	Project Title	Solicitation/ Contract Number:	Department or Division	Date Awarded	JV Equity %	Paid to Date Dollar Amount
1						
2						
3						
4						
5						
<b>Grand Total</b>						

Vendor is required to submit an executed Joint Venture agreement(s) and any amendments for each project listed above. Each agreement must be executed prior to the opening date of this solicitation.

**Vendor Name:**

Jonie Fu

Fu Wilmers Design |  
Architecture + Urbanism  
Title

July 6, 2018

Authorized Signature/ Name

Date

**Supplier: Fu Wilmers Architects**

**RFP-RLI-RFQ LOCAL PREFERENCE AND TIE BREAKER CERTIFICATION FORM**

The completed and signed form should be returned with the Vendor's submittal to determine Local Preference eligibility, however it must be returned at time of solicitation submittal to qualify for the Tie Break criteria. If not provided with submittal, the Vendor must submit within three business days of County's request for evaluation of Local Preference. Proof of a local business tax must be returned with solicitation submittal to qualify for the Tie Break Criteria. Failure to timely submit this form or local business tax receipt may render the business ineligible for application of the Local Preference or Tie Break Criteria.

In accordance with Section 21.31.d. of the Broward County Procurement Code, to qualify for the Tie Break Criteria, the undersigned Vendor hereby certifies that (check box if applicable):

- The Vendor is a local Vendor in Broward County and:
  - a. has a valid Broward County local business tax receipt;
  - b. has been in existence for at least six-months prior to the solicitation opening;
  - c. at a business address physically located within Broward County;
  - d. in an area zoned for such business;
  - e. provides services from this location on a day-to-day basis, and
  - f. services provided from this location are a substantial component of the services offered in the Vendor's proposal.

In accordance with Local Preference, Section 1-74, et. seq., Broward County Code of Ordinances, a local business meeting the below requirements is eligible for Local Preference. To qualify for the Local Preference, the undersigned Vendor hereby certifies that (check box if applicable):

- The Vendor is a local Vendor in Broward and:
  - a. has a valid Broward County local business tax receipt issued at least one year prior to solicitation opening;
  - b. has been in existence for at least one-year prior to the solicitation opening;
  - c. provides services on a day-to-day basis, at a business address physically located within the Broward County limits in an area zoned for such business; and
  - d. the services provided from this location are a substantial component of the services offered in the Vendor's proposal.

Local Business Address:

Vendor does not qualify for Tie Break Criteria or Local Preference, in accordance with the above requirements. The undersigned Vendor hereby certifies that (check box if applicable):

- The Vendor is not a local Vendor in Broward County.

<b>Jonie Fu</b>	<b>Partner</b>	<b>Fu Wilmers Design</b>	<b>June 22, 2018</b>
<b>AUTHORIZED SIGNATURE/ NAME</b>	<b>TITLE</b>	<b>COMPANY</b>	<b>DATE</b>



